

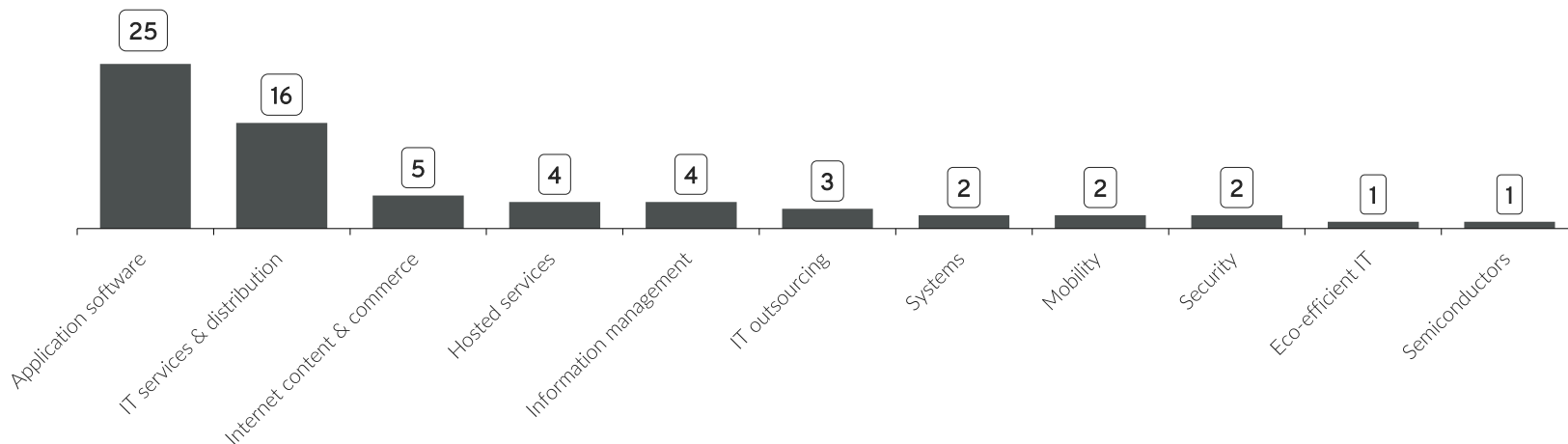


# GrowthPoint Technology Partners







Weekly M&A Transactions Report – January 10<sup>th</sup>, 2022

# Report Summary: January 3<sup>rd</sup> – January 9<sup>th</sup>

Number of Deals by Major Sector



Notable Deals of the Week

TARGET	ACQUIRER	DETAILS (TEV / TEV/Rev)
		<b>\$2,970 / 14.2x</b> Collaboration software & systems
		<b>\$400 / NA</b> Data management & analytics SaaS
		<b>\$82 / 5.9x</b> Mobile & web pharmacy SaaS

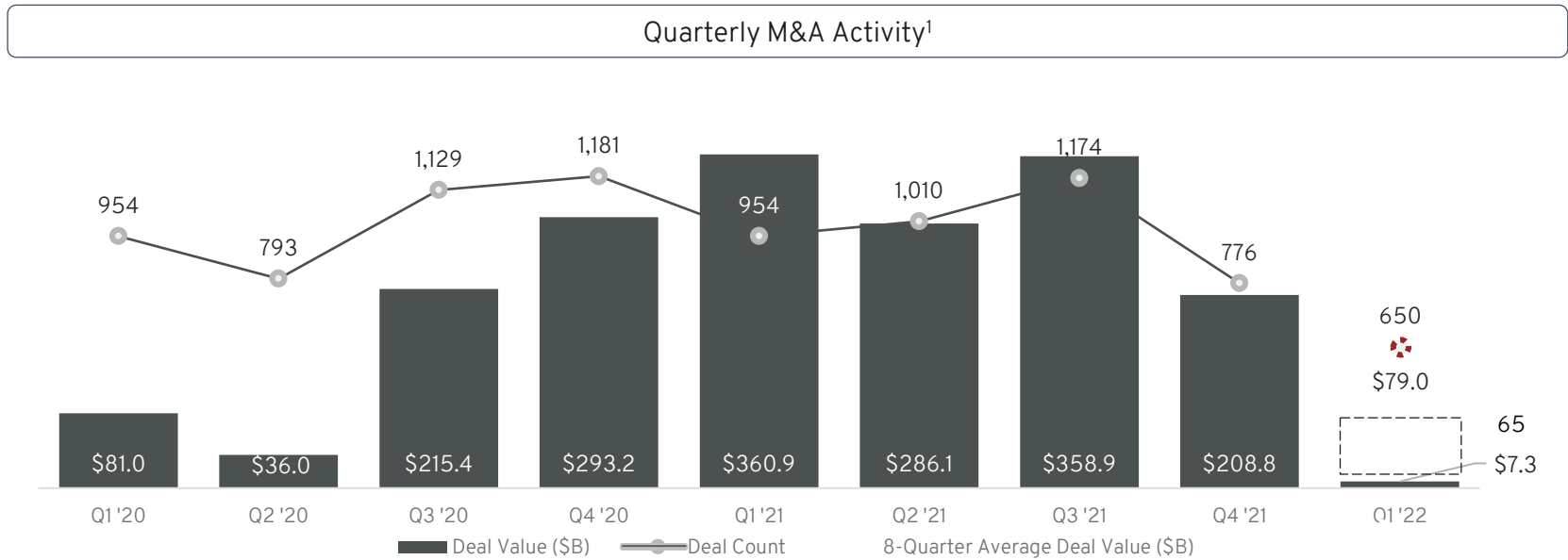
Weekly Transaction Metrics

**65 Deals**

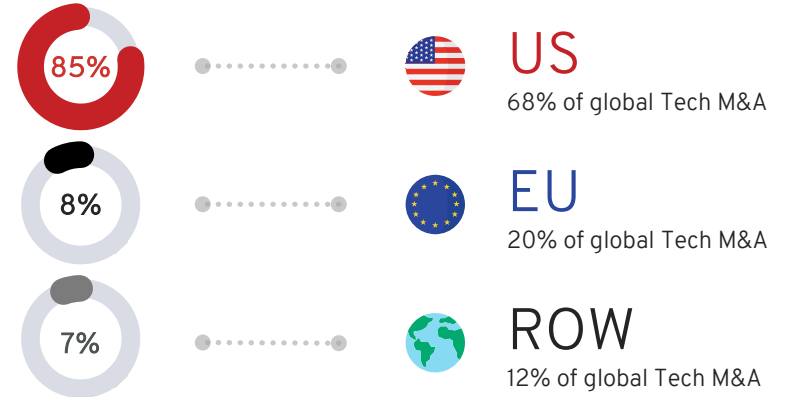
January 3<sup>rd</sup> – January 9<sup>th</sup>

	TEV/Rev.	TEV (\$M)
High	14.2x	2,970
75th percentile	10.1x	677
Median	5.9x	400
25th percentile	1.8x	89
Low	1.8x	2

# Quarterly M&A Activity



## YTD Global Breakdown



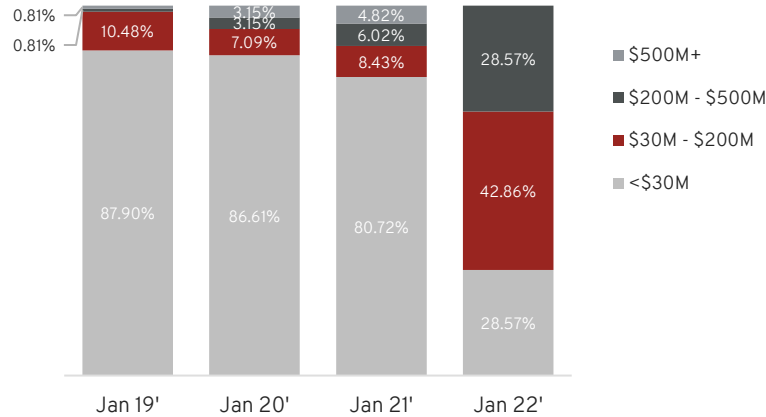
## YTD Deal Flow Analysis

	Deal Value	Deals Closed
2022	\$7.29B	65
2021	\$26.3B	76
2020	\$4.44B	71

Deal Count Prediction at annualized rate  
 Deal Value Prediction at annualized rate

# Monthly M&A Activity of Deals With Announced Deal Value

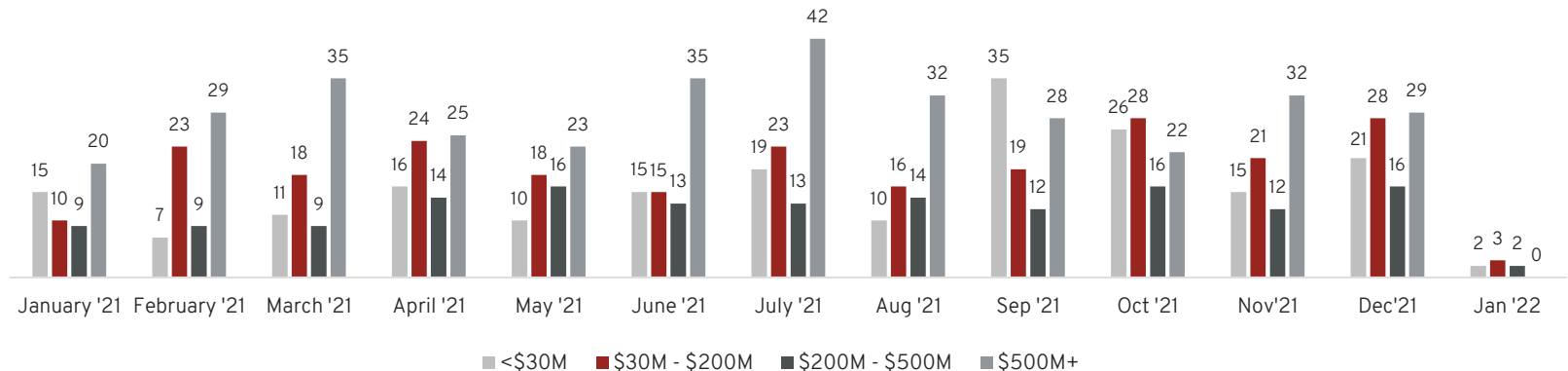
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	NA
\$30M - \$200M	NA
\$200M - \$500M	NA
\$500M+	NA

Monthly Deal Count by Announced Size



Transaction Overview: January 3<sup>rd</sup> – January 9<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
1/5/2022	PRgloo Limited	Symphony Technology Group LLC	Application software	Advertising enablement			PR & marketing SaaS
1/5/2022	The Kantar Group Limited [Bain Capital LP]	Symphony Technology Group LLC	Application software	Advertising enablement			Advertising management & analytics SaaS
1/5/2022	Onclusive Inc.	Symphony Technology Group LLC	Application software	Advertising enablement			Advertising management & analytics SaaS
1/6/2022	Energy Profiles Limited	Dude Solutions Inc.	Application software	Business intelligence			ESG reporting software
1/4/2022	Conduent Inc.	Vendor Credentialing Service LLC [dba symplr]	Application software	Business intelligence			Healthcare BI assets
1/4/2022	IBM (i2 product portfolio)	N. Harris Computer Corporation	Application software	Business intelligence			BI analytics product portfolio asset
1/5/2022	BlueConic Inc.	Vista Equity Partners Management LLC	Application software	Customer relationship management			Customer analytics SaaS
1/4/2022	Whyline Inc.	Clear Secure Inc.	Application software	Customer relationship management			Virtual queue & appointments management SaaS
1/4/2022	PlayMaker CRM Inc.	Trella Health LLC	Application software	Customer relationship management			Healthcare CRM & market intelligence SaaS
1/6/2022	The Estimating Edge LLC [KT Capital]	Foundation Software Inc. [Thoma Bravo]	Application software	Enterprise resource planning			Construction cost estimation software & SaaS
1/6/2022	basys LLC	Five Arrows Capital Partners LP	Application software	Enterprise resource planning			Benefits administration SaaS & hosting services
1/5/2022	Innovative Software Solutions Inc.	basys LLC [BPOC]	Application software	Enterprise resource planning			Benefit administration SaaS
1/4/2022	Interview School LLC	Talent Inc. [BV Investment Partners LP]	Application software	Enterprise resource planning			AI-based mock interview SaaS
1/4/2022	Field Service Holdings LLC	ServiceTitan Inc.	Application software	Enterprise resource planning			Pest control business management SaaS
1/3/2022	EVERFI Inc.	Blackbaud Inc.	Application software	Enterprise resource planning	754		Social impact education courses management

Transaction Overview: January 3<sup>rd</sup> – January 9<sup>th</sup>

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1/5/2022	Ad-Lib.io	Smarty.io [Providence Equity Partners LLC]	Application software	General			Creative workflow & automation
1/5/2022	American LegalNet	Aderant Holdings Inc. [Roper Technologies]	Application software	General			Docketing software & legal calendaring
1/6/2022	iShopFood Inc.	PayFacto Payments Inc.	Application software	Online marketing & e-commerce software			Restaurant online ordering & payment SaaS
1/5/2022	Delivra Inc. [CM Group]	Redbrick Technologies Inc.	Application software	Online marketing & e-commerce software			Email marketing & automation SaaS
1/4/2022	Network for Good Inc.	CyberGrants LLC [Apax Partners LLP]	Application software	Online marketing & e-commerce software			Non-profit online donation management SaaS
1/3/2022	Payix Incorporated	Repay Holdings Corporation	Application software	Online marketing & e-commerce software	95		Payments processing SaaS
1/5/2022	Xytech Systems Corporation	Banneker Partners LLC	Application software	Vertical applications			Media management SaaS & services
1/4/2022	Redline Trading Solutions Inc.	Pico Quantitative Trading LLC	Application software	Vertical applications			Financial trading & market data SaaS
1/4/2022	iQueue LLC	SmartRent Inc. [NYSE:SMRT]	Application software	Vertical applications			Smart home management SaaS & services
1/3/2022	AfiyaSasa Africa LLC	Xcelerate Inc.	Application software	Vertical applications			Patient management software
1/6/2022	EnerDapt Inc. [dba Hank]	JLL	Eco-efficient IT	Energy management & control			Facilities management SaaS, AI
1/3/2022	Teraco Data Environments Pty. Ltd.	Digital Realty Trust Inc.	Hosted services	Colocation	1,700		South Africa-based colocation & web hosting
1/5/2022	CW Technology	VC3 Inc.	Hosted services	General			Managed IT services
1/5/2022	SkyNet Telecom LLC	Digerati Technologies Inc.	Hosted services	Internet peering & interconnection services			Hosted VoIP & communications services
1/7/2022	True Digital Security Inc.	Cerberus Cyber Sentinel Corporation	Hosted services	Managed security services			Managed cybersecurity & compliance services

Transaction Overview: January 3<sup>rd</sup> – January 9<sup>th</sup>

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1/6/2022	Vocera Communications Inc. [NYSE:VCRA]	Stryker Corporation	Information management	Collaboration	2,970	14.2x	Collaboration software & systems
1/4/2022	OpenMed Inc.	Infomedia Group Inc. [dba Carenet Health]	Information management	Collaboration			Healthcare collaboration SaaS & services
1/4/2022	Nobora SAS [dba Context]	Integral Ad Science Holding Corp. [NASDAQ:IAS]	Information management	Content management			Multimedia recognition & classification SaaS
1/6/2022	Trifacta Inc.	Alteryx Inc. [NYSE:AYX]	Information management	Data management	400		Data management & analytics SaaS
1/4/2022	The Climate Service Inc.	S&P Global Inc.	Internet content & commerce	Analysis & reference			Online climate risk analysis
1/4/2022	MJBiz	Emerald Holding Inc.	Internet content & commerce	General	120		Online cannabis news & conference services
1/6/2022	The Athletic Media Company	The New York Times Company	Internet content & commerce	News	550		Online sports content
1/6/2022	throtl Inc.	Wheel Pros LLC [Clearlake Capital Group L.P.]	Internet content & commerce	Retail			Automotive part online retail
1/5/2022	Sentai Holdings LLC	AMC Networks Inc.	Internet content & commerce	Video			Digital anime service & goods
1/4/2022	Emerald EMS [New Water Capital]	Crestview Advisors LLC	IT outsourcing	Contract manufacturing & design			Electronics contract manufacturing services
1/5/2022	Tremend Software Consulting S.R.L.	Publicis Groupe S.A.	IT outsourcing	Software development			Software development services
1/4/2022	Aurora Payments LLC	Corsair Capital LLC	IT outsourcing	Transaction processing			Electronic payments processing services
1/6/2022	TVG LLC	Pax8 Inc.	IT services & distribution	Distribution			Cloud services distribution
1/5/2022	MCF Technology Solutions	QuickBase Inc.	IT services & distribution	General			IT services
1/5/2022	B3 Group Inc.	Octo Consulting Group Inc.	IT services & distribution	General			Digital transformation & IT consulting services

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1/4/2022	Dyrand Systems Inc.	Executech Utah Inc.	IT services & distribution	General			IT support services
1/4/2022	AAC Utility Partners	E Source Companies LLC	IT services & distribution	General			Utility IT services & software
1/4/2022	Dalton SMR Inc.	Mobile Communications America Inc.	IT services & distribution	General			Unified wireless communication services
1/4/2022	Hoodoo Digital LLC	Rightpoint Consulting LLC	IT services & distribution	General			Adobe-focused IT services
1/4/2022	Lord & Company Technologies Inc.	Mobile Communications America Inc.	IT services & distribution	General			Wireless communication systems integrator
1/3/2022	Technology Resource Advisors Inc.	B2B Computer Products LLC [dba ITsavvy]	IT services & distribution	General			IT & outsourced services
1/3/2022	Speech-Soft Solutions LLC	Waterfield Technologies Inc.	IT services & distribution	General			Contact center digital transformation services
1/3/2022	Technology & Management Assistance Corporation	ManTech International Corporation	IT services & distribution	General			IT services
1/7/2022	Security 101 LLC	Gemspring Capital Management LLC	IT services & distribution	Security integration			Security systems integrator
1/5/2022	Buildingi	CBRE Group Inc.	IT services & distribution	Systems integration			CAD-based workspace management systems
1/6/2022	ASR Analytics LLC	GCOM Software LLC	IT services & distribution	Technology & management			Analytics consulting & tax analytics SaaS
1/5/2022	Aptitive LLC	2nd Watch Inc.	IT services & distribution	Technology & management			Cloud data & analytics consulting
1/5/2022	Futmarketing	Playmaker Capital Inc.	IT services & distribution	Web and email marketing	2		Soccer digital marketing
1/4/2022	MarkeTouch Media	Omniceil Inc.	Mobility	Applications	82	5.9x	Mobile & pharmacy SaaS



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1/3/2022	Vesper Marine Ltd.	Garmin Ltd.	Mobility	Mobile devices			Marine vessel identification systems
1/4/2022	CyArx Technologies Ltd. [dba Siemplify]	Google Cloud Platform	Security	General			SOAR SaaS
1/4/2022	SecurityTrails LLC	Recorded Future Inc.	Security	Security management			Security inventory monitoring SaaS
1/5/2022	Royal Die and Stamping Co. Inc.	Eaton Corporation plc	Semiconductors	Semiconductor devices	600		Electrical connectivity components
1/5/2022	Global Inkjet Systems Ltd	Nano Dimension Ltd.	Systems	Digital document & imaging hardware	18	1.8x	Industrial printing systems & software
1/5/2022	iDisplay Technology Co. Ltd.	Corsair Gaming Inc. [NASDAQ:CRSR]	Systems	Peripherals			Small-form-factor display manufacturer

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in building partnerships  
in seeing it through  
in getting the transaction done properly  
in getting the best deal  
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