

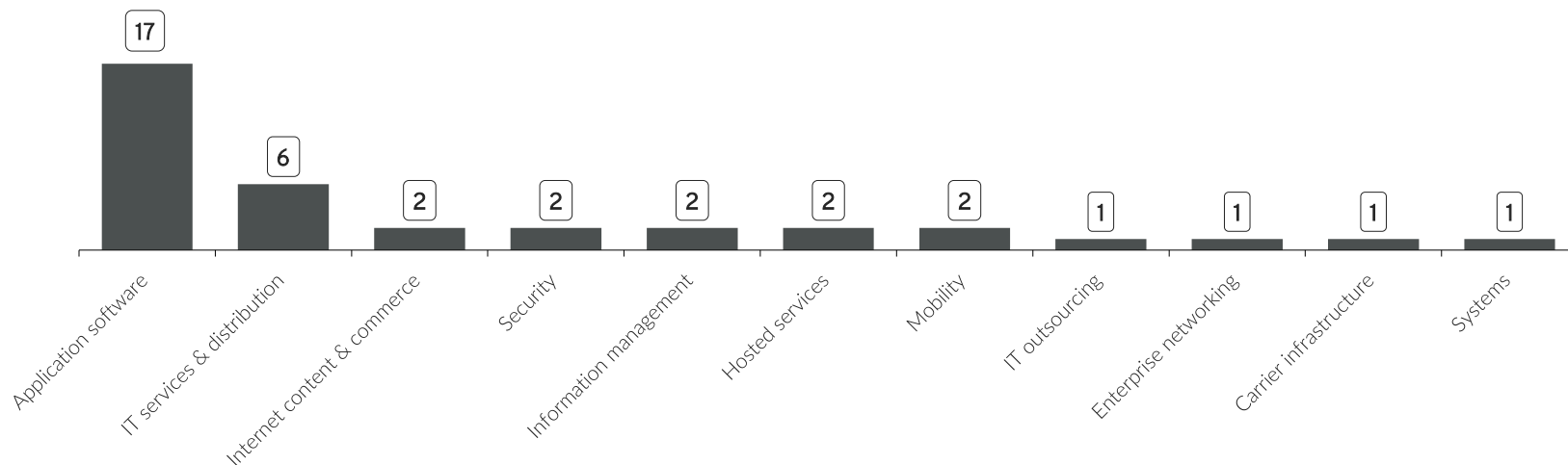


# GrowthPoint Technology Partners

Weekly M&A Transactions Report – November 22<sup>nd</sup>, 2021

# Report Summary: November 15<sup>th</sup> – November 21<sup>st</sup>

Number of Deals by Major Sector



Notable Deals of the Week

TARGET	ACQUIRER	DETAILS (TEV (\$M) / TEV/Rev)
CyrusOne	KKR	<b>\$15,000 / 13x</b> Datacenter & managed services
miramatrix	GLOBAL INFRASTRUCTURE PARTNERS	<b>\$67 / 7.4x</b> Computer vision biometric software
FIELDWIRE	HILTI	<b>\$300 / NA</b> Building & construction management SaaS & mobile application

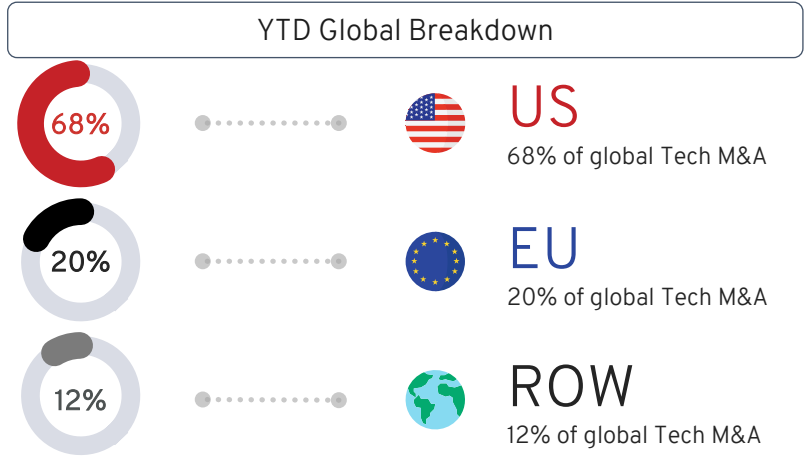
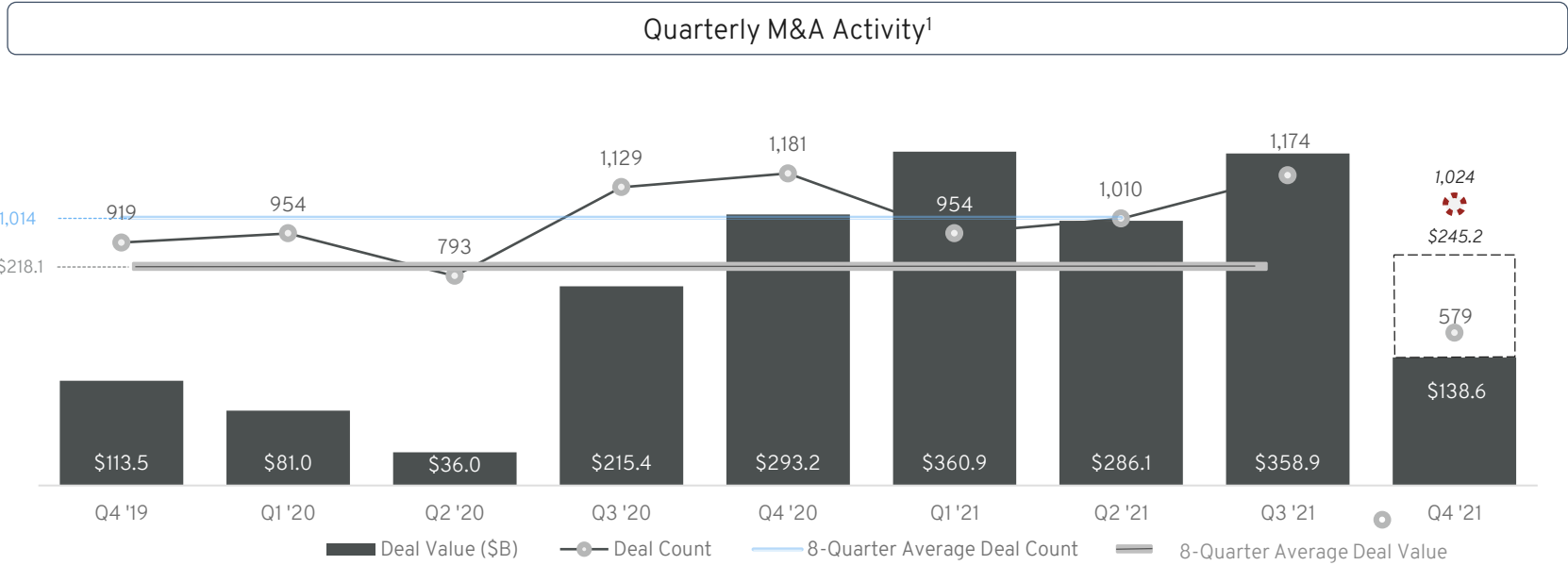
Weekly Transaction Metrics

## 37 Deals

November 15<sup>th</sup> – November 21<sup>st</sup>

	TEV/Rev.	TEV (\$M)
High	15.8x	15,000
75th percentile	14.4x	1,640
Median	13x	510
25th percentile	10.2x	210
Low	7.4x	67

# Quarterly M&A Activity



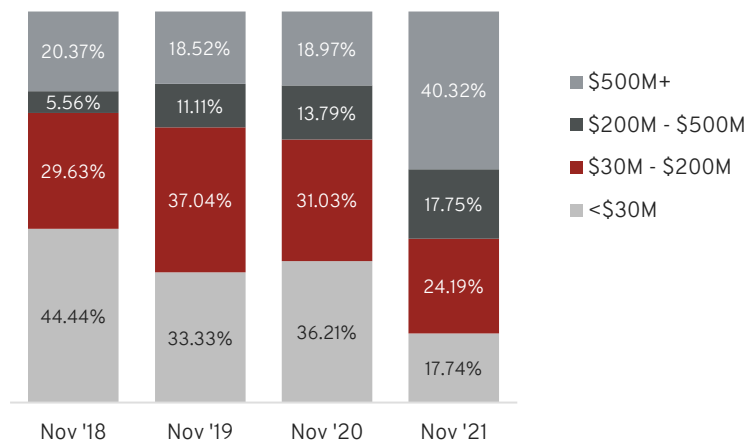
YTD Deal Flow Analysis

	Deal Value <sup>2</sup>	Deals Closed
2021	\$1,110.0B	3,784
2020	\$481.3B	3,620
2019	\$410.3B	3,443

<sup>2</sup>Includes Telecommunication M&A activity  
 Deal Count Prediction at annualized rate  
 Deal Value Prediction at annualized rate

# Monthly M&A Activity of Deals With Announced Deal Value

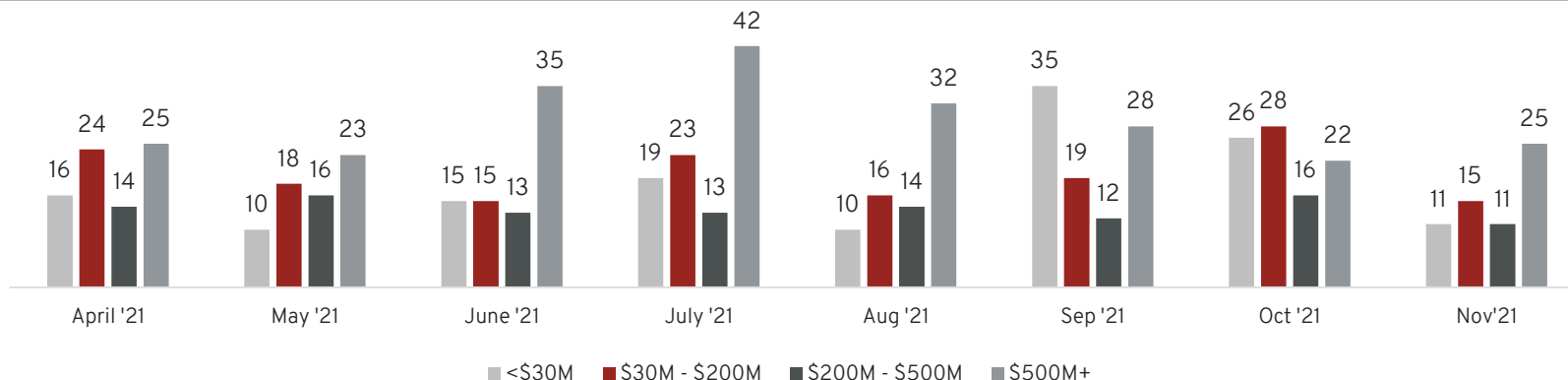
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.1x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	9.3x

Monthly Deal Count by Announced Size



Transaction Overview: November 15<sup>th</sup> – November 21<sup>st</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
11/16/2021	Skyland Analytics Inc.	ID Business Solutions Ltd.	Application software	Business intelligence			Product, process & patient analytics SaaS
11/17/2021	Komutel Inc.	Versaterm Inc. [Baneker Partners LLC]	Application software	Customer relationship management			Call center communications SaaS
11/15/2021	Epharmix Inc. [dba CareSignal]	Lightbeam Health Solutions Inc.	Application software	Customer relationship management			Remote patient engagement & monitoring SaaS
<b>11/18/2021</b>	<b>VNDLY Inc.</b>	<b>Workday Inc. [NYSE: WDAY]</b>	<b>Application software</b>	<b>Enterprise resource planning</b>	<b>510</b>		<b>Vendor management system SaaS</b>
<b>11/17/2021</b>	<b>Tango Health Inc</b>	<b>Benefitfocus Inc. [NASDAQ:BNFT]</b>	<b>Application software</b>	<b>Enterprise resource planning</b>			<b>Health benefits administration SaaS</b>
11/17/2021	e-Emphasys Technologies Inc.	TA Associates Management LP / True Wind Capital Management LP	Application software	Enterprise resource planning			ERP & SCM SaaS provider
11/16/2021	Compright	Unit4 NV [TA Associates]	Application software	Enterprise resource planning			Compensation management SaaS
11/15/2021	Dolce Software LLC	SpotOn Transact LLC	Application software	Enterprise resource planning			Restaurant workforce management SaaS
11/15/2021	Wake Up Interactive Ltd.	Tencent Holdings Limited	Application software	Games			Video game development
11/15/2021	Rollingmedia Limited [dba Roll7]	Private Division [Take-Two Interactive Software Inc.]	Application software	Games			Videogames developer
<b>11/15/2021</b>	<b>INseARCH Digital Studio LLC</b>	<b>ECI Software Solutions Inc.</b>	<b>Application software</b>	<b>Graphics and design</b>			<b>Construction visualization &amp; CRM SaaS</b>
11/15/2021	American Challenger Development Corp.	Patriot National Bancorp Inc.	Application software	Online marketing & e-commerce software	119		Digital banking software & services
11/17/2021	SpecPage AG	Revalize Inc.	Application software	Product lifecycle management			Product data management software
11/16/2021	*SoundHound Inc.	Archimedes Tech SPAC Partners Co.	Application software	Speech recognition	2,286		AI-based voice recognition & search software
11/17/2021	AutoForm Engineering GmbH	The Carlyle Group	Application software	Vertical applications			Swiss auto sheet metal engineering software

Transaction Overview: November 15<sup>th</sup> – November 21<sup>st</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
11/16/2021	FieldWireLabs Inc.	Hilti AG	Application software	Vertical applications	300		Building & construction management SaaS & mobile application
11/15/2021	MindBeacon Holdings Inc	CloudMD Software & Services Inc	Application software	Vertical applications	94		Cognitive behavioral therapy SaaS
11/17/2021	MTN Group Ltd.	IHS Holding Limited	Carrier infrastructure	Wireless infrastructure	419		African wireless telephone towers
11/18/2021	CoreDial LLC	BCM One Inc. [Thompson Street Capital Partners]	Enterprise networking	Unified communications			Unified communications SaaS & services
11/15/2021	CyrusOne Inc. [NASDAQ: CONE]	Global Infrastructure Management LLC / Kohlberg Kravis Roberts & Co. L.P.	Hosted services	Colocation	15,000	13.0x	Datacenter & managed services
11/15/2021	CoreSite Realty Corporation	American Tower Corporation	Hosted services	Colocation	10,100	15.8x	Colocation hosting services provider
11/17/2021	*Semantix Tecnologia em Sistemas da Informacao SA	Alpha Capital Acquisition Company	Information management	Data management	993		Data integration & mainframe modernization software
11/15/2021	Narrative Science Inc.	Salesforce.com	Information management	Info retrieval			Natural-language generation SaaS
11/18/2021	Tombola Limited	Flutter Entertainment plc	Internet content & commerce	Games	540		Online bingo & gaming website
11/18/2021	*Beijing Xinyuan Yanghang Technology Co. Ltd [dba Bitdeer]	Blue Safari Group Acquisition Corp.	Internet content & commerce	Services	4,000		Online cryptocurrency mining services
11/18/2021	Tambourine Inc.	Accenture plc	IT outsourcing	Software development			Salesforce-based e-commerce SaaS development
11/16/2021	Gravitas Ventures LLC	Anthem Sports & Entertainment Inc.	IT services & distribution	Distribution			Film VOD distribution services
11/17/2021	Versiant Inc	General Informatics LLC	IT services & distribution	General			IT & managed services
11/15/2021	Elevate Network Management LLC	Executech Utah Inc.	IT services & distribution	General			IT support services
11/15/2021	Scaled Agile Inc.	Eurazeo SE	IT services & distribution	General	300		IT consulting services

Transaction Overview: November 15<sup>th</sup> – November 21<sup>st</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
11/15/2021	Navint Partners LLC [Boathouse Capital]	Globant SA	IT services & distribution	General			ERP systems integration & consulting
11/18/2021	Hero Digital LLC [CI Capital Partners]	AEA Investors LP	IT services & distribution	Web and email marketing & measurement			Marketing & UX design services
11/15/2021	Tellmewow Studios SL	Sandbox London & Co. LLP [dba Sandbox]	Mobility	Applications			Mobile games developer
11/15/2021	<b>MANY SAS [dba Threader]</b>	<b>Twitter Inc.</b>	<b>Mobility</b>	<b>Applications</b>			<b>Twitter thread management application &amp; service</b>
11/18/2021	Acuant Inc. [Audax Private Equity]	GB Group plc	Security	Identity & access management	736		Authentication & data capture systems
11/15/2021	<b>Mirametrix Inc.</b>	<b>Lattice Semiconductor Corporation</b>	<b>Security</b>	<b>Physical security</b>	<b>67</b>	<b>7.4x</b>	<b>Computer vision biometric software</b>
11/15/2021	<b>Planetary Systems Corporation</b>	<b>Rocket Lab USA Inc. [NASDAQ:RKLB]</b>	<b>Systems</b>	<b>Other</b>	<b>67</b>		<b>Space vehicle systems</b>

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in getting the transaction done properly  
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**Address**

70 S Park Street  
San Francisco, California

**Telephone**

Office: +1 (650) 322-2500