

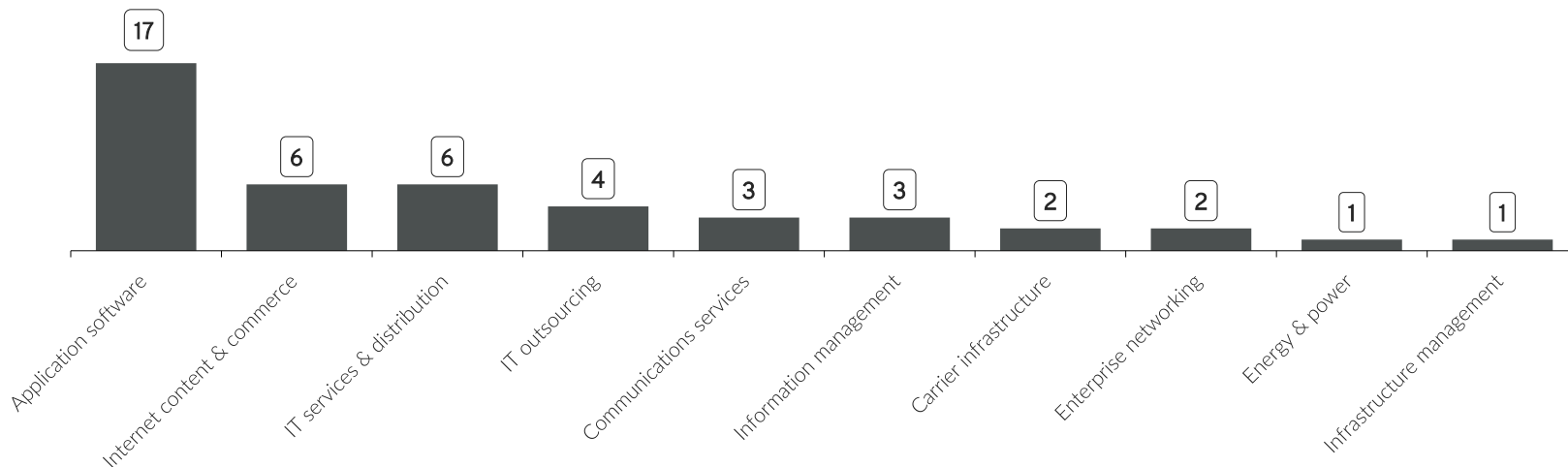


# GrowthPoint Technology Partners

Weekly M&A Transactions Report – October 25<sup>th</sup>, 2021

# Report Summary: October 18<sup>th</sup> – October 24<sup>th</sup>

## Number of Deals by Major Sector



## Notable Deals of the Week

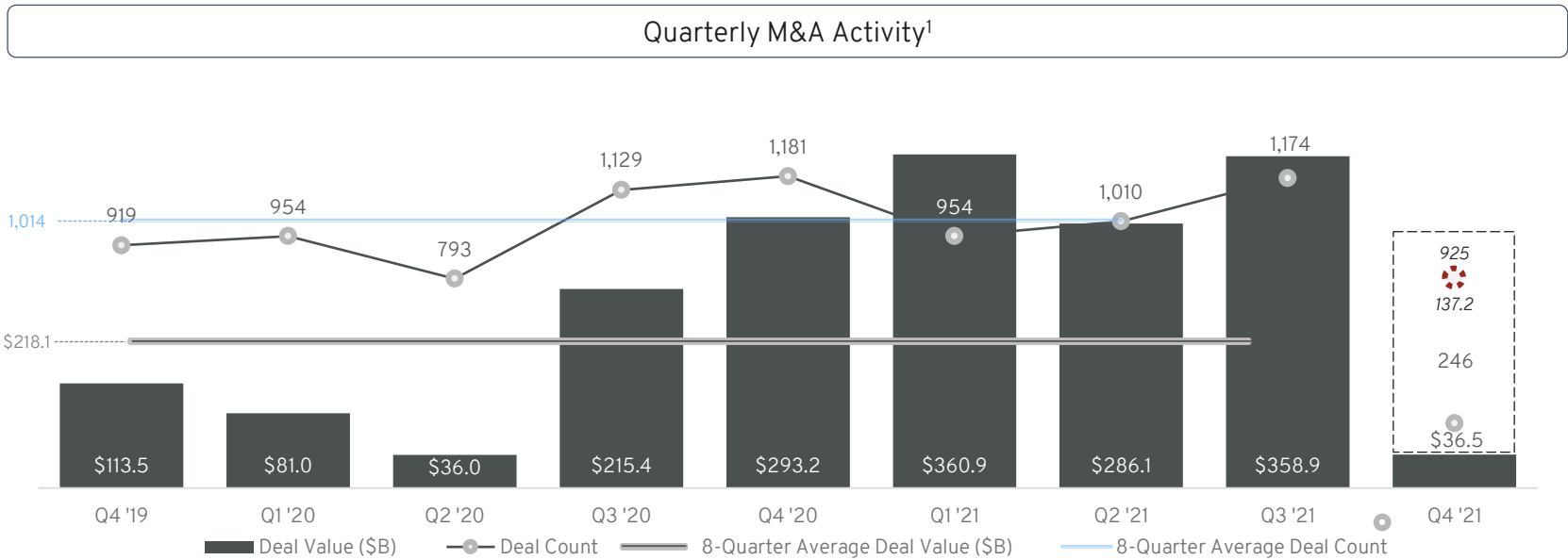
TARGET	ACQUIRER	DETAILS (TEV (\$M) / TEV/Rev)
Building Engines	JLL	<b>\$300 / NA</b> Property & tenant management SaaS
Wisely	olo	<b>\$187 / NA</b> Restaurant CRM SaaS
OrecX	Callminer	<b>NA / NA</b> Voice recording & analytics software

## Weekly Transaction Metrics

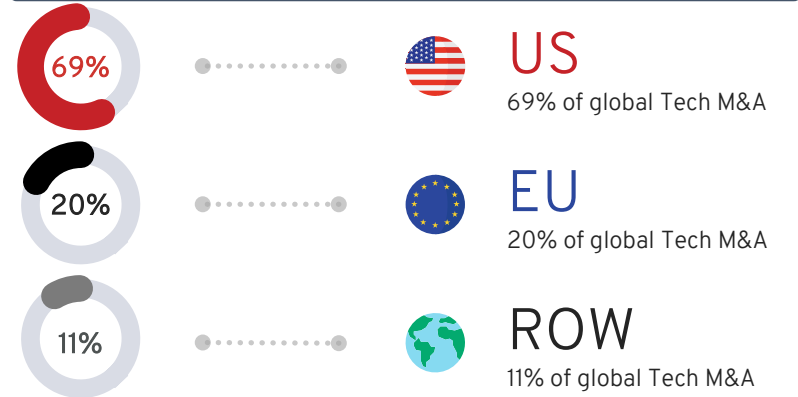
**52 Deals**  
October 17<sup>th</sup> – October 24<sup>th</sup>

	TEV/Rev.	TEV (\$M)
High	7.4x	2,500
75th percentile	5.9x	378
Median	4.4x	153
25th percentile	2.9x	27
Low	1.4x	2

# Quarterly M&A Activity



## YTD Global Breakdown



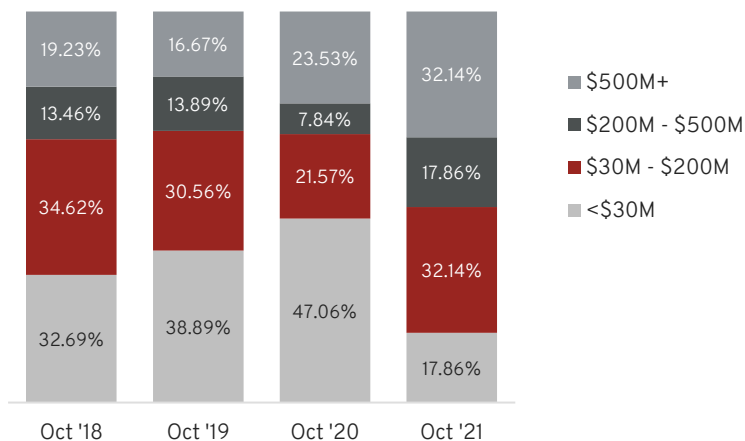
## YTD Deal Flow Analysis

	Deal Value <sup>2</sup>	Deals Closed
2021	\$1.02T	3,423
2020	\$369.7B	3,217
2019	\$379.31B	3,144

<sup>2</sup>Includes Telecommunication M&A activity  
 Deal Count Prediction at annualized rate  
 Deal Value Prediction at annualized rate

# Monthly M&A Activity of Deals With Announced Deal Value

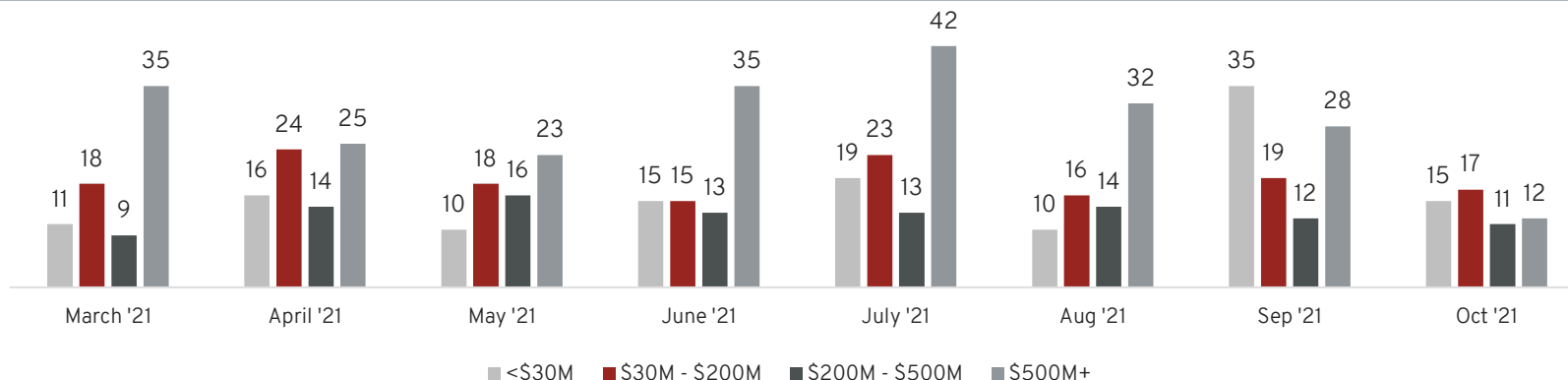
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.1x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	10.2x

Monthly Deal Count by Announced Size



Transaction Overview: October 18<sup>th</sup> – October 24<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
10/19/2021	Spearad GmbH	Tremor International Ltd.	Application software	Advertising enablement	15		Ad & media SaaS
10/20/2021	Saama Technologies Inc.	Healthcare Investor Syndicate consortium / The Carlyle Group	Application software	Business intelligence	430		Clinical intelligence data management SaaS
10/19/2021	Remedy Analytics Inc	Brown & Brown Inc.	Application software	Business intelligence			Data-based medication analytics SaaS
10/18/2021	Qntfy Corporation	SonderMind Inc.	Application software	Business intelligence			AI-based analytics SaaS
10/21/2021	Wisely Inc.	Olo Inc.	Application software	Customer relationship management	187		Restaurant CRM SaaS
10/19/2021	Lane Technologies Inc.	View the Space Inc. [dba VTS]	Application software	Customer relationship management			Tenant experience management SaaS
10/19/2021	Jumper.ai	Vonage Holdings	Application software	Customer relationship management			Marketing automation SaaS
10/19/2021	Koopid Inc.	Dialpad Inc.	Application software	Customer relationship management			AI customer engagement SaaS
10/21/2021	Building Engines Inc.	Jones Lang LaSalle Inc. [dba JLL]	Application software	Enterprise resource planning	300		Property & tenant management SaaS
10/18/2021	Class Limited	HUB24 Limited	Application software	Enterprise resource planning	287	7.4x	Accounting, reporting & investment management SaaS
10/19/2021	Wellframe Inc.	HealthEdge Software Inc. [The Blackstone Group Inc.]	Application software	Enterprise resource planning			Healthcare & advocacy management SaaS
10/18/2021	OrderNerd	Popmenu Inc	Application software	Enterprise resource planning			Online order management SaaS
10/18/2021	CrowdReason LLC (assets)	Avalara Inc.	Application software	Enterprise resource planning			Property tax compliance SaaS
10/20/2021	Recko Software Private Limited	Stripe Inc.	Application software	Online marketing & e-commerce software			Payments reconciliation SaaS
10/19/2021	PTV Planung Transport Verkehr AG [Porsche SE]	Bridgepoint Group plc	Application software	SCM			Transportation route planning software

Transaction Overview: October 18<sup>th</sup> – October 24<sup>th</sup>

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10/18/2021	OrecX LLC	CallMiner Inc.	Application software	Speech recognition			Voice recording & analytics software
10/18/2021	BentoBox CMS Inc.	Fiserv Inc.	Application software	Vertical applications			Restaurant management SaaS
10/18/2021	Evolving Systems Inc.	Partner One Capital [dba PartnerOne Capital]	Carrier infrastructure	Carrier software	40		Telecommunications network management & services
10/18/2021	Superloop Limited	DigitalBridge Group Inc. [fka Colony Capital Inc.]	Carrier infrastructure	Metro fiber rings	104		Telecom network assets
10/21/2021	Stratus Networks	Novacap Investments Inc.	Communications services	General			Telecommunications services
10/20/2021	Troy Cablevision Inc.	Cellular South Inc.	Communications services	General			Telecommunications services
10/18/2021	Simply Bits LLC	Tucows Inc.	Communications services	General			Telecom services
10/18/2021	Anord Mardix Inc. [Bertram Capital]	Flex Ltd. [fka Flextronics International Ltd.]	Energy & power	Energy management & efficiency	540		Power supply equipment
10/19/2021	Volta Networks Inc.	International Business Machines	Enterprise networking	Network performance & management			Routing hardware & software
10/18/2021	SCALABLE Network Technologies Inc	Keysight Technologies Inc.	Enterprise networking	Network performance & management			Network simulation & modeling SaaS
10/18/2021	The Pavlik Group Inc.	Sylogist Ltd.	Information management	Content management	9		Web content SaaS & services
10/19/2021	CommonLook	T-Base Communications Inc.	Information management	Content management			Document management SaaS
10/18/2021	ACTIV Financial Systems Inc.	Options Technology Ltd.	Information management	Data management			Multi-asset financial market data SaaS
10/21/2021	CodeStream Software Ltd.	New Relic Inc.	Infrastructure management	App lifecycle management			Development SaaS
10/20/2021	Eris Exchange LLC	CBOE Global Markets Inc.	Internet content & commerce	Exchanges			Futures online exchange

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10/18/2021	GSN Games	Scopely Inc.	Internet content & commerce	Games	1,000		Online & mobile social videogames
10/22/2021	LMND Medical Group Inc.	23andMe Inc. [NYSE:ME]	Internet content & commerce	Services	400		Telemedicine service
10/19/2021	Maple Syrup Media Ltd.	Moneysupermarket.com Group PLC	Internet content & commerce	Services	120	1.4x	Online reward & comparison website
10/18/2021	Nexera Holding LLC [Warburg Pincus]	Athene Holding Ltd.	Internet content & commerce	Services			Online financial services
10/20/2021	*Trump Media & Technology Group	Digital World Acquisition Corp.	Internet content & commerce	Social networking & collaboration			Social network & application
10/21/2021	MyCompanyWorks Inc.	Registered Agent Solutions Inc. [Lexitas Inc]	IT outsourcing	Business process outsourcing			Outsourced BPO services
10/20/2021	PricewaterhouseCoopers LLP	Clayton Dubilier & Rice LLC	IT outsourcing	Business process outsourcing			Outsourced services
10/19/2021	GRUPO BC de Asesora Hipotecaria SL	Silver Lake Management LLC	IT outsourcing	Business process outsourcing			Outsourced banking services
10/22/2021	Elsis Group (Elsis PRO)	Novian Systems UAB	IT outsourcing	Software development			Software development services
10/18/2021	Sirius Computer Solutions Inc. [Clayton Dubilier & Rice LLC]	CDW Corporation [NASDAQ:CDW]	IT services & distribution	General	2,500		IT systems & network integrator
10/19/2021	Xoomworks Limited	Accenture plc	IT services & distribution	General			IT & software services
10/18/2021	The Protection Bureau	Corbett Technology Solutions Inc.	IT services & distribution	Security integration			Security system integration services
10/19/2021	Raw Engineering LLC	Contentstack LLC	IT services & distribution	Systems integration			CMS strategy & implementation services
10/20/2021	Cognicase Management Consulting SL	CGI Inc.	IT services & distribution	Technology & management consulting			Systems integration & BPO services
10/20/2021	WebFX	Trilantic Capital Management L.P.	IT services & distribution	Web and email marketing & measurement			Digital marketer & SaaS

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10/21/2021	SecurityAdvisor Technologies Inc.	KnowBe4 Inc. [NASDAQ:KNBE]	Security	Anti-Malware	50		Security training SaaS & services
10/19/2021	PhishLabs Inc.	HelpSystems LLC [TA Associates Management]	Security	General			Cyber threat intelligence SaaS
10/21/2021	CloudCodes Software Private Limited (assets)	Plurilock Security Inc. [TSX.V:PLUR]	Security	Identity & access management	2		Cloud security SaaS
10/20/2021	Carling Technologies Inc.	Littelfuse Inc.	Semiconductors	Components	315		Electronic components
10/18/2021	Metronic SAS	Bigben Interactive SA [aka Bigben group]	Systems	Peripherals	14		Home broadcasting & audio-video systems
10/18/2021	senseFly SA	AqEagle Aerial Systems Inc.	Systems	Sensors	23		Drone systems & GIS software
10/19/2021	Syscom Instruments AG	Vance Street Capital LLC	Systems	Sensors			Sensor systems



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in bringing our experience to bear  
in building partnerships  
in seeing it through  
in getting the transaction done properly  
in getting the best deal  
Quite simply, we're invested in you

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