

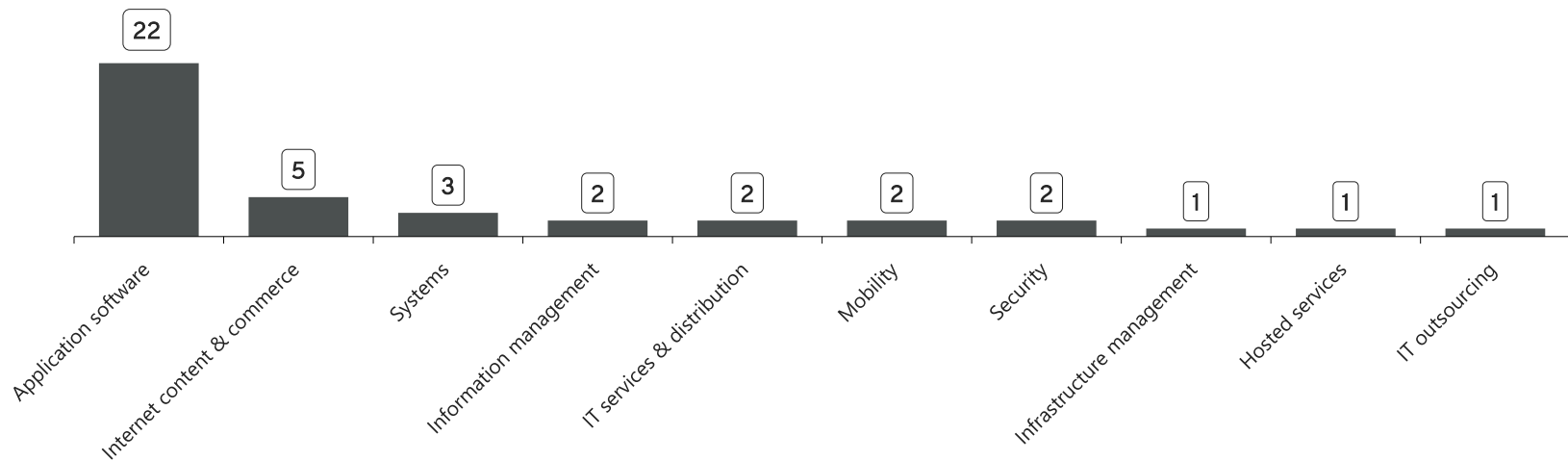


GrowthPoint Technology Partners

Weekly M&A Transactions Report – October 18th, 2021

Report Summary: October 11th – October 17th

Number of Deals by Major Sector



Notable Deals of the Week

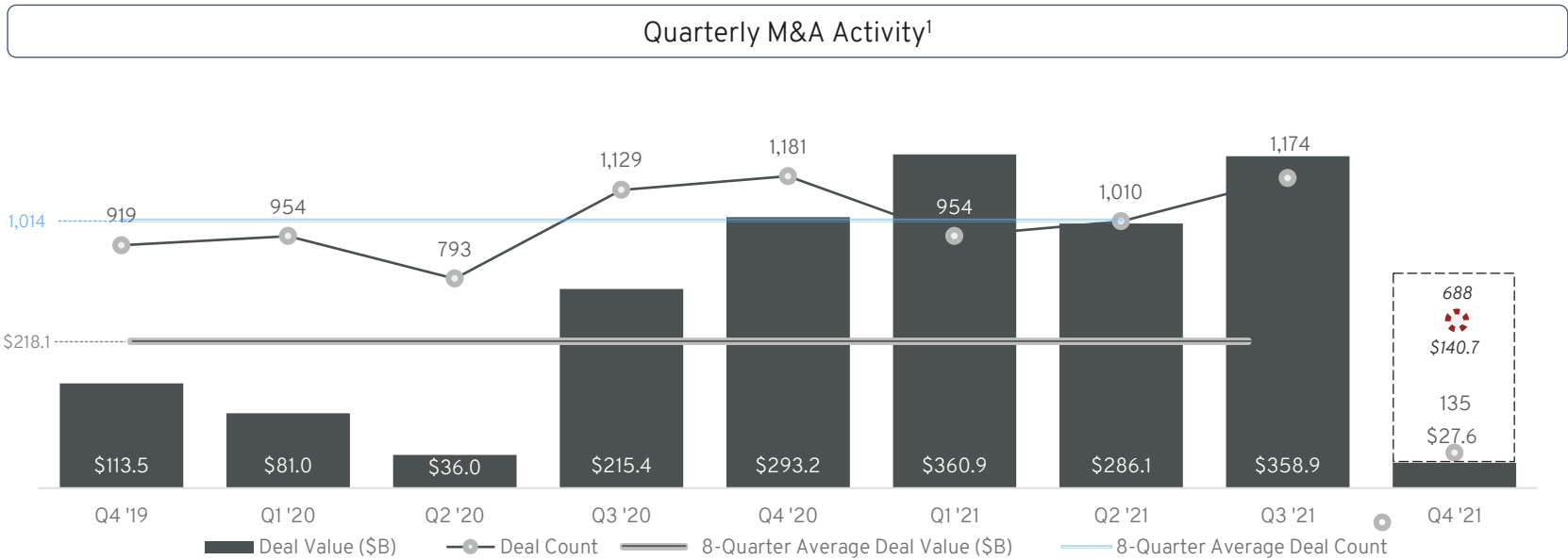
TARGET	ACQUIRER	DETAILS (TEV (\$M) / TEV/Rev)
		\$10,897 / 14.8x Manufacturing process optimization SaaS
		NA / NA E-learning SaaS
		NA / NA AI model simulation

Weekly Transaction Metrics

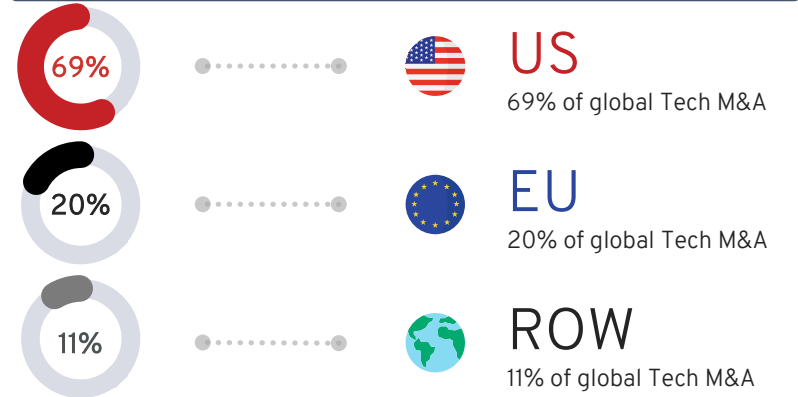
41 Deals
October 11th – October 17th

	TEV/Rev.	TEV (\$M)
High	14.8x	10,897
75th percentile	12.5x	818
Median	10.2x	317
25th percentile	6.9x	46
Low	3.5x	33

Quarterly M&A Activity



YTD Global Breakdown



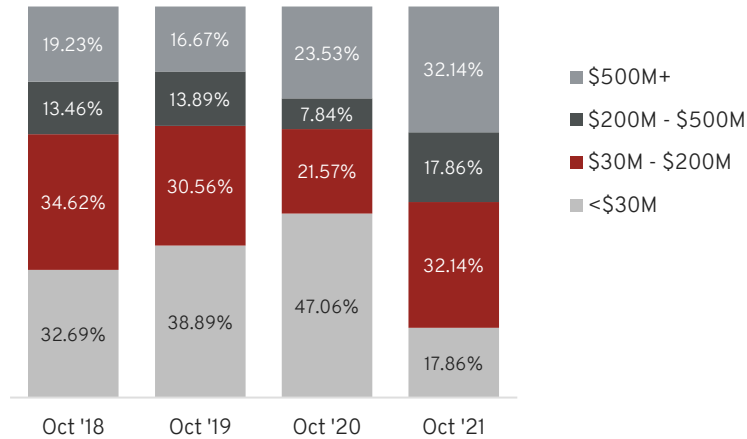
YTD Deal Flow Analysis

	Deal Value ²	Deals Closed
2021	\$1,200.10B	3,325
2020	\$353.33B	3,102
2019	\$375.75B	3,032

²Includes Telecommunication M&A activity
 Deal Count Prediction at annualized rate
 Deal Value Prediction at annualized rate

Monthly M&A Activity of Deals With Announced Deal Value

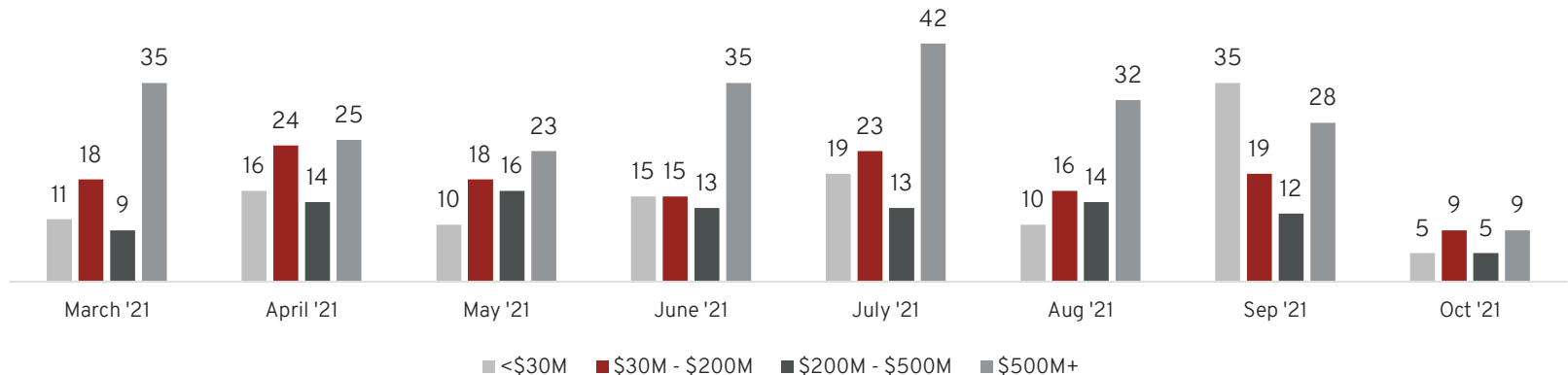
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.1x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	10.2x

Monthly Deal Count by Announced Size



Transaction Overview: October 11th – October 17th

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
10/13/2021	Cobalt Software Inc	FactSet Research Systems Inc.	Application software	Business intelligence			Financial BI SaaS & services
10/11/2021	Digital Clues GmbH (assets)	Cellebrite DI Ltd. [NASDAQ:CLBT]	Application software	Business intelligence			Digital intelligence SaaS
10/11/2021	BRIDGEi2i Analytics Solutions Private Limited	Accenture plc	Application software	Business intelligence			AI-based data analytics software
10/13/2021	Survey Dynamix	Virtual Hold Technology LLC [Alpine Investors LP]	Application software	Customer relationship management			CRM analytics software
10/13/2021	NiceJob Inc.	Paystone Inc.	Application software	Customer relationship management			Marketing automation SaaS
10/13/2021	Five Stars Loyalty Inc.	SumUp Payments Limited	Application software	Customer relationship management	317		SMB CRM SaaS
10/14/2021	Skillo Inc.	Dictionary.com LLC	Application software	Enterprise resource planning			E-learning SaaS
10/12/2021	Loupe Software Inc. [dba Canopy.io]	Outreach Corp.	Application software	Enterprise resource planning			Revenue forecasting SaaS
10/12/2021	Ovdimnet	Priority Software Ltd. [TA Associates]	Application software	Enterprise resource planning			Workforce management SaaS
10/12/2021	Winston Benefits Inc.	Brown & Brown Inc.	Application software	Enterprise resource planning			HR SaaS & services
10/11/2021	DGIT Systems Pty Ltd	CSG Systems International Inc.	Application software	Enterprise resource planning			ERP software & SaaS
10/14/2021	*Tempo Automation Inc.	ACE Convergence Acquisition Corp.	Application software	Graphics and design	919		Smart manufacturing software
10/11/2021	AI.Reverie Inc.	Facebook Inc. [NASDAQ: FB]	Application software	Graphics and design			AI model simulation SaaS
10/15/2021	Qubit Digital	Coveo Solutions Inc.	Application software	Online marketing & e-commerce			Marketing personalization SaaS
10/12/2021	Ivno Ltd. (technology & team assets)	R3 HoldCo LLC	Application software	Online marketing & e-commerce			Financial tokenization software

Transaction Overview: October 11th – October 17th

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10/12/2021	iController Bvba	BTRS Holdings Inc. [NASDAQ:BTRS] [dba Billtrust]	Application software	Online marketing & e-commerce			Collections management SaaS
10/11/2021	Merchant Systems Group Limited [dba eCommonSense]	ECI Software Solutions Inc.	Application software	Online marketing & e-commerce			E-commerce SaaS & services
10/11/2021	MPP Global Solutions Limited	Aptitude Software Group plc	Application software	Online marketing & e-commerce software	53	3.5x	Subscription management SaaS
10/11/2021	Crossware Ltd.	eKomi Ltd	Application software	Online marketing & e-commerce			Email marketing SaaS
10/11/2021	Aspen Technology Inc.	Emerson Electric Co.	Application software	SCM	10,897	14.8x	Manufacturing process optimization SaaS
10/13/2021	Lexipol LLC	GTCR LLC	Application software	Vertical applications			Public safety risk management SaaS
10/12/2021	Advanced Solutions Inc.	Rocket Lab USA Inc. [NASDAQ:RKL B]	Application software	Vertical applications	40		Aviation software & systems
10/14/2021	Reliable IT LLC	Meriplex Communications Ltd.	Hosted services	General			IT managed services & BPO
10/14/2021	Zumasys Inc. (database & tools assets)	Rocket Software Inc.	Information management	Data management			Database software & tools
10/14/2021	Lyngo Analytics Inc.	Alation Inc.	Information management	Info retrieval			Text analytics software
10/14/2021	optimize.cloud Inc.	Elastic NV [NYSE: ESTC]	Infrastructure management	Systems management			Cloud management SaaS & services
10/13/2021	*SeatGeek Inc.	RedBall Acquisition Corp.	Internet content & commerce	Directory	2,019	10.2x	Live ticketing aggregation service
10/13/2021	TowerData Inc.	FreshAddress LLC [TZP Group LLC]	Internet content & commerce	Services			Email marketing validation services
10/13/2021	ClassPass Inc.	MINDBODY Inc. [Vista Equity Partners]	Internet content & commerce	Services			Online & mobile fitness booking service
10/12/2021	*TradeZero Holding Corp.	Dune Acquisition Corporation	Internet content & commerce	Services	716		Online financial services & software

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10/12/2021	Paylike	Lunar AS	Internet content & commerce	Services			Online payment services
10/12/2021	Polaris Solutions LLC	3Cloud LLC	IT outsourcing	Software development			Application software development services
10/14/2021	SecOps Partners LLC	Computer Design & Integration LLC	IT services & distribution	Security integration			Security services
10/12/2021	NetCentrics Corporation	Cerberus Capital Management L.P.	IT services & distribution	Systems integration			Systems integrator & software developer
10/14/2021	Tapjoy Inc.	ironSource Ltd. [NYSE:IS]	Mobility	Applications	400		Mobile advertising software
10/13/2021	Appsumer Ltd.	InMobi Pte Ltd	Mobility	General			Mobile analytics SaaS
10/11/2021	Bitglass Inc	Forcepoint LLC	Security	Identity & access management			Cloud application control SaaS
10/13/2021	Krizo ApS	Dataminr Inc.	Security	Security management			IT & HR crisis management SaaS
10/13/2021	Certus Technologies Holding B.V.	Sdiptech AB	Systems	Controls	40		Industrial automation systems
10/11/2021	Printronic Holding Corp.	Acacia Research Corporation	Systems	Digital document & imaging hardware	33		Printer systems & software provider
10/11/2021	Garz & Fricke GmbH	SECO S.p.A.	Systems	Peripherals	208		Displays & payment systems

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We're invested in creating value
in bringing our experience to bear
in building partnerships
in seeing it through
in getting the transaction done properly
in getting the best deal
Quite simply, we're invested in you

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