

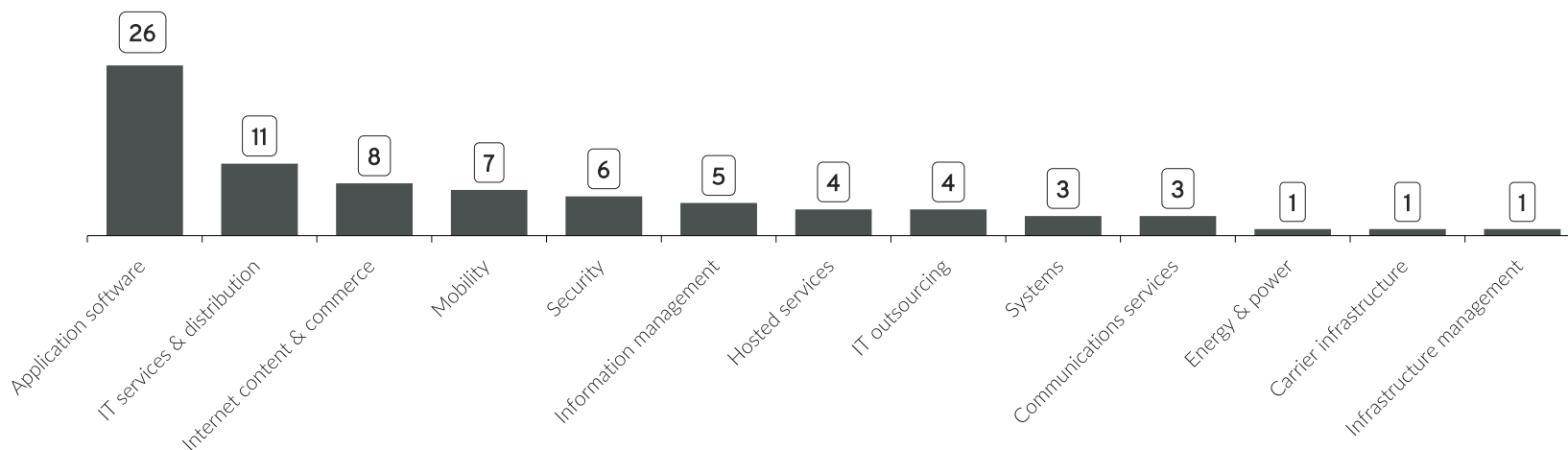


GrowthPoint Technology Partners

Weekly M&A Transactions Report – September 20th, 2021

Report Summary: September 13th – September 19th

Number of Deals by Major Sector



Notable Deals of the Week

TARGET

ACQUIRER

DETAILS (TEV (\$M) / TEV/Rev)



\$12,000 / NA
Marketing automation & analytics SaaS



\$161 / 91.0x
Maritime vessel tracker SaaS



\$160 / 32.0x
Security infrastructure software

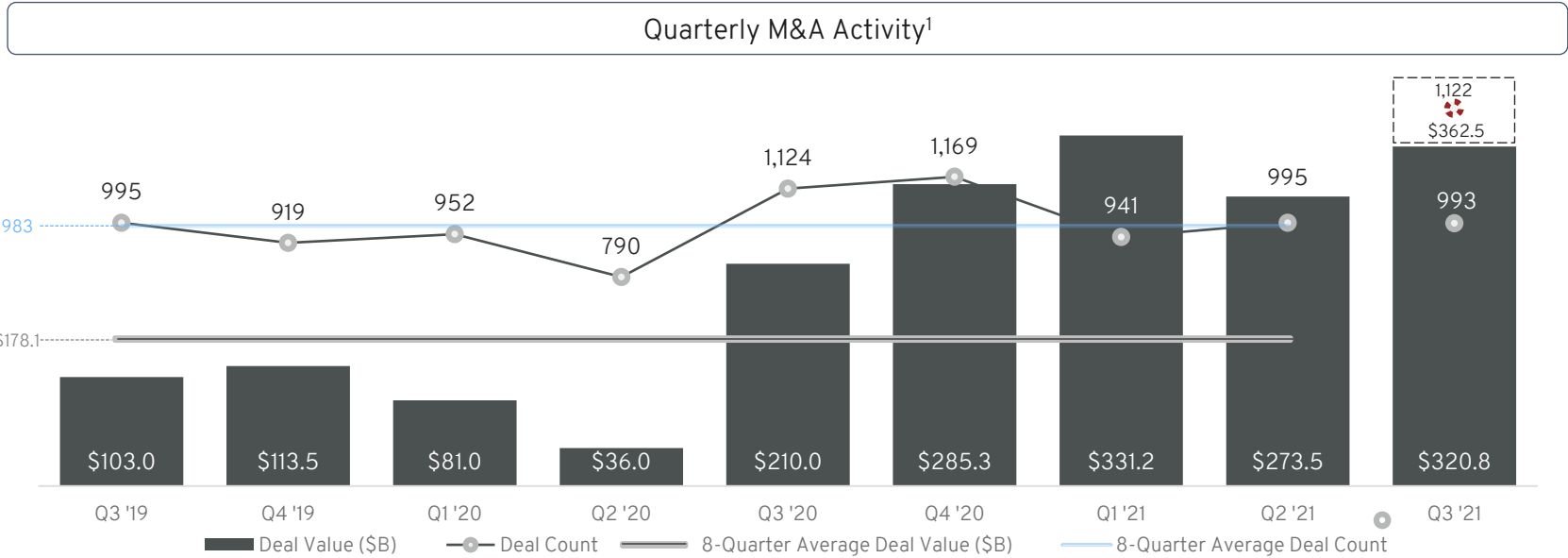
Weekly Transaction Metrics

80 Deals

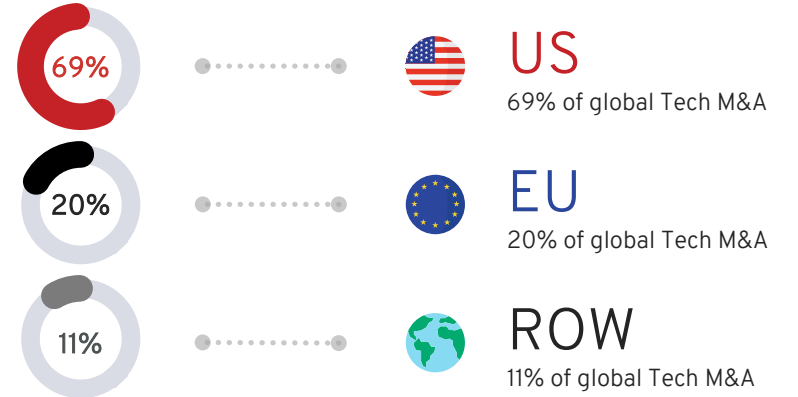
September 13th – September 19th

	TEV/Rev.	TEV (\$M)
High	91.0x	12,000
75th percentile	46.8x	2,339
Median	18.4x	568
25th percentile	4.1x	15
Low	2.1x	3

Quarterly M&A Activity



YTD Global Breakdown



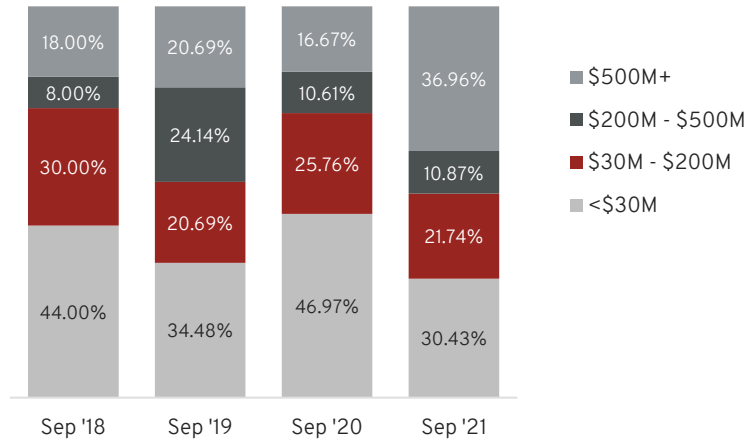
YTD Deal Flow Analysis

	Deal Value	Deals Closed
2021	\$963.59B	2,954
2020	\$312.40B	2,732
2019	\$357.94B	2,685

● Deal Count Prediction at annualized rate
 Deal Value Prediction at annualized rate
 2

Monthly M&A Activity of Deals With Announced Deal Value

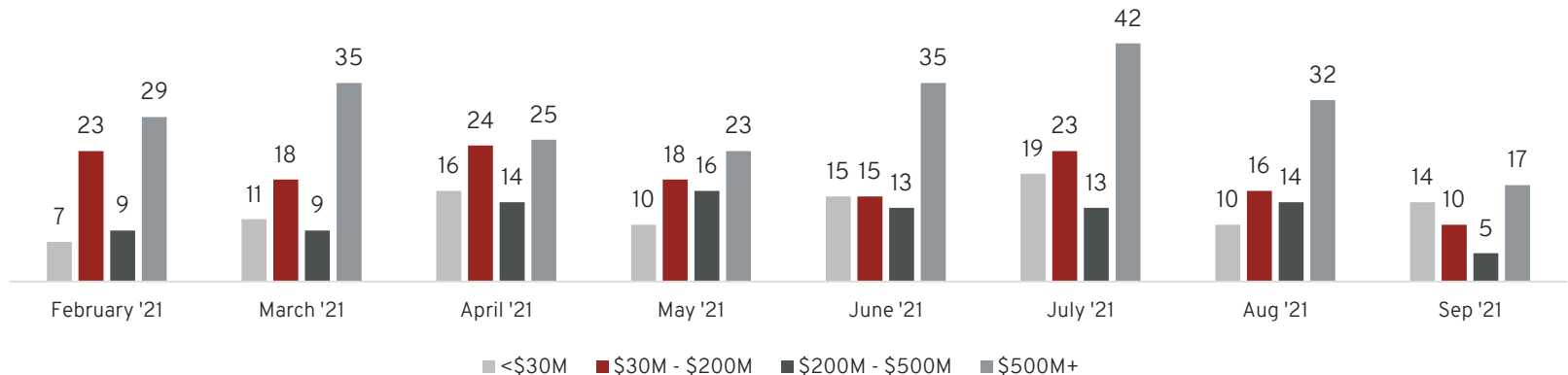
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.1x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	9.9x

Monthly Deal Count by Announced Size



Transaction Overview: September 13th – September 19th

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
9/15/2021	OPEXEngine	Bain & Company Inc.	Application software	Business intelligence			Benchmarking SaaS
9/15/2021	Information Tools Ltd. [dba Infotools]	Ipsos SA	Application software	Business intelligence			Market research SaaS & services
9/14/2021	Market Connections Inc.	Government Executive Media Group LLC	Application software	Business intelligence			Market research software & services
9/14/2021	Minalytix Inc.	Seequent Limited	Application software	Business intelligence			Mining data analytics SaaS
9/13/2021	Talix Inc.	Edifecs Inc.	Application software	Business intelligence			AI-based healthcare data analytics SaaS
9/15/2021	Kare Knowledgeware Ltd.	Dialpad Inc.	Application software	Customer relationship management			CRM SaaS
9/14/2021	VisiStat Inc. [dba KickFire]	IDG Communications Inc.	Application software	Customer relationship management			Account-based marketing SaaS
9/14/2021	MembersRSVP LLC [dba Sprout]	WM Technology Inc. [dba Weedmaps]	Application software	Customer relationship management			Cannabis CRM & marketing SaaS
9/13/2021	The Rocket Science Group LLC [dba Mailchimp]	Intuit Inc.	Application software	Customer relationship management	12,000		Marketing automation & analytics SaaS
9/13/2021	Box and Dice Holdings Pty Ltd	MRI Software LLC [GI Partners L.P.]	Application software	Customer relationship management			Real estate CRM SaaS
9/17/2021	Inventory Planner SARL	Brightpearl Ltd [Verdane Capital]	Application software	Enterprise resource planning			Inventory management SaaS
9/16/2021	SilkRoad Technology Inc.	HighBar Partners	Application software	Enterprise resource planning			Workforce management SaaS
9/16/2021	Smarp Oy	Coyo GmbH [Marlin Equity Partners]	Application software	Enterprise resource planning			Employee communications & engagement SaaS
9/14/2021	TEAM Software Inc. [Accel-KKR LLC]	WorkWave LLC	Application software	Enterprise resource planning			ERP management SaaS
9/13/2021	Blackboard Inc.	Anthology Inc. [Veritas Capital/Leeds Equity Partners]	Application software	Enterprise resource planning			E-learning SaaS & services

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9/13/2021	The NAV People Inc. [dba 365 Cannabis]	Akerna Corp.	Application software	Enterprise resource planning	17	2.1x	Cannabis ERP SaaS
9/14/2021	Auroch Digital Ltd	Sumo Group plc	Application software	Games	8		Videogame software developer & publisher
9/14/2021	exactEarth Ltd.	Spire Global Inc. [NYSE:SPIR]	Application software	GIS	161	91.0x	Maritime vessel tracker SaaS
9/15/2021	The Hoefler Type Foundry Inc. [dba Hoefler&Co]	Monotype Imaging Inc.	Application software	Graphics and design			Typeface & font software
9/14/2021	MDX Medical Inc. [dba Sapphire Digital]	Zelis Healthcare	Application software	Online marketing & e-commerce software			Healthcare shopping SaaS
9/13/2021	Appetize Technologies Inc.	SpotOn Transact LLC	Application software	Online marketing & e-commerce software			Point-of-sale & digital commerce SaaS
9/13/2021	OneSpace Inc.	Ascential PL	Application software	Product lifecycle management			CPG product management SaaS
9/16/2021	Laso Corp. (loan origination software business)	Lendio Inc.	Application software	Vertical applications			Loan origination software business assets
9/15/2021	*Pagaya Technologies Ltd.	EJF Acquisition Corp.	Application software	Vertical applications	9,880		Finance management SaaS
9/15/2021	Next Gear Solutions LLC	CoreLogic Inc. [Stone Point Capital] [Insight Partners]	Application software	Vertical applications			Property restoration business management SaaS
9/14/2021	Farmigo Inc.	GrubMarket Inc.	Application software	Vertical applications			CSA SaaS
9/14/2021	CitySwitch Tower Holdings LLC	CBRE Caledon Capital Management Inc.	Carrier infrastructure	Wireless infrastructure			Telecom tower infrastructure
9/15/2021	Claro (Panama-based operations)	Cable & Wireless Panama S.A.	Communications services	General	200		Telecommunications services
9/15/2021	CTS Telecom Inc.	MetroNet Holdings LLC	Communications services	Internet access			Fiber-based communications services
9/13/2021	Neustar Inc.	TransUnion [NYSE: TRU]	Communications services	Other	3,100		Telco data services & portability

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9/16/2021	*Gogoro Inc.	Poema Global Holdings Corp.	Energy & power	Energy sources	2,636		EV battery subscription service
9/16/2021	AIMES Management Services Ltd.	Arrow Business Communications Ltd.	Hosted services	Colocation			UK colocation & hosted services
9/14/2021	Austin One Data Center	Centralcolo Holdings LLC [dba Element Critical]	Hosted services	Colocation			Colocation services
9/14/2021	Lume Technologies Inc. [dba Lume Cloud]	ColoHouse LLC [Hosted services	General			Managed services
9/14/2021	LightEdge Solutions Inc.	GI Partners L.P.	Hosted services	General			Hosted services
9/14/2021	Halo Health Inc.	sympplr	Information management	Collaboration			Clinician collaboration SaaS
9/15/2021	Conarc Inc	IRIS Software Group Limited	Information management	Content management			Document management software & SaaS
9/14/2021	360Science Inc.	Syniti	Information management	Data management			Data quality SaaS
9/14/2021	Clairvoya LLC	Breakwater Solutions LLC	Information management	General			Data management & governance SaaS
9/13/2021	Topos Labs Inc.	Nuix Ltd [ASX:NXL]	Information management	Info retrieval	5		Text analytics software
9/13/2021	DiCentral Corporation	TrueCommerce Inc.	Infrastructure management	Integration			EDI SCM SaaS
9/15/2021	Achilles Group Limited	Bridgepoint Group plc	Internet content & commerce	Analysis & reference			Online supply chain information
9/16/2021	Neuron Fuel Inc. [dba Tynker]	Think & Learn Private Limited [dba BYJU'S]	Internet content & commerce	Education			E-learning services
9/14/2021	At Your Pace Online LLC	American Safety Council Inc.	Internet content & commerce	Education			Online training & education
9/13/2021	*Forge Global Inc.	Motive Capital Corp.	Internet content & commerce	Exchanges	2,360		Online private company & investors marketplace

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9/16/2021	Genius Media Group Inc. (assets)	MediaLab.AI Inc.	Internet content & commerce	Music			Music-oriented website
9/15/2021	Going Merry Inc.	Earnest Operations LLC	Internet content & commerce	Services			Online student aid services
9/15/2021	*Prenetics Group Ltd.	Artisan Acquisition Corp.	Internet content & commerce	Services	1,709		Genetic testing services & application
9/15/2021	GreenSky Inc.	The Goldman Sachs Group Inc.	Internet content & commerce	Services	2,240	4.7x	Online home improvement loan origination services
9/14/2021	Adecco Group AG (legal consulting and eDiscovery business)	Consilio LLC	IT outsourcing	Business process outsourcing			Legal consulting & eDiscovery services
9/14/2021	Adaptive Corporation (additive manufacturing business)	Hawk Ridge Systems LLC	IT outsourcing	Contract manufacturing & design			CAD & PLM contract manufacturing services
9/15/2021	Securus Contact Systems LLC	Signpost Inc.	IT outsourcing	Customer care			Outsourced call center services
9/14/2021	VariQ Corporation	Capgemini SE	IT outsourcing	Software development			Software development & IT services
9/13/2021	Lyte Technology Inc.	Phunware Inc. [NASDAQ:PHUN]	IT services & distribution	Distribution	3		Computer distributor
9/16/2021	Content Thread LLC	Compasso UOL	IT services & distribution	General			IT services
9/15/2021	AAM Group Pty Ltd	Woolpert Inc.	IT services & distribution	General			GIS data services
9/14/2021	CAMS Inc.	Hawk Ridge Systems LLC	IT services & distribution	General			CAD & CAM software distribution & integration
9/16/2021	Avaleris Inc.	PricewaterhouseCoopers LLP Canada [dba PwC Canada]	IT services & distribution	Security integration			Security integration & consulting services
9/13/2021	Tracepoint LLC	Booz Allen Hamilton Holding Corporation	IT services & distribution	Security integration			Managed cybersecurity & integration services
9/13/2021	House of Design LLC	Thomas H. Lee Partners L.P.	IT services & distribution	Systems integration			Robotics systems integration services

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9/14/2021	Coppei Partners LLC	Exadel Inc.	IT services & distribution	Technology & management consulting			IT business strategy & consulting services
9/15/2021	Congruity360 LLC (hardware maintenance & Park Place Technologies LLC data migration assets)		IT services & distribution	Technology support			Data management assets
9/15/2021	ipivision as	Destiny NV [Apax Partners SAS]	IT services & distribution	Telecom integration			Enterprise telephony & integration services
9/14/2021	Alliance Corporation	Twin Point Capital LLC / Lee Equity Partners LLC	IT services & distribution	VARs			Value-added distribution services
9/15/2021	Sportsman Tracker Inc.	Kalkomey Enterprises LLC	Mobility	Applications			Hunting mobile application & SaaS
9/15/2021	Fishbowl	Glassdoor Inc.	Mobility	Applications			Networking mobile application
9/14/2021	Carployee GmbH	RideAmigos	Mobility	Applications			Ride sharing mobile application
9/14/2021	Opensignal Limited	Comniscient Technologies LLC [dba Comlinkdata]	Mobility	Applications			Network experience analysis mobile app
9/14/2021	Bring! Labs AG	Die Schweizerische Post AG [dba Swiss Post]	Mobility	Applications			Shopping list mobile application
9/13/2021	WorkN	Avionte LLC	Mobility	Applications			Staffing mobile application & SaaS
9/13/2021	Upswift Ltd.	JFrog Inc.	Mobility	Mobile device management			Device management SaaS
9/16/2021	OmniNet Inc.	Cytracom LLC	Security	Anti-Malware			UTM & SD-WAN security SaaS
9/13/2021	Cyber Assessments Inc. [Moody's Corporation] [dba VisibleRisk]	BitSight Technologies Inc.	Security	General			Security monitoring & management SaaS
9/13/2021	DME Forensics Inc.	Magnet Forensics Inc.	Security	Physical security	6		Multimedia evidence surveillance systems
9/13/2021	Accurics Inc.	Tenable Holdings Inc.	Security	Premises network security	160	32.0x	Security infrastructure software

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9/14/2021	SpectX O	Dynatrace LLC [NYSE:DY]	Security	Security management			Log parsing & analysis software
9/13/2021	Express VPN International Ltd.	Kape Technologies Plc	Security	SSL VPNs	936		VPN & cybersecurity SaaS
9/14/2021	SEAKR Engineering Inc.	Raytheon Intelligence & Space	Systems	Controls			Military & avionics system provider
9/15/2021	The Espy Corporation	Dover Corporation	Systems	Sensors			RF sensor systems
9/14/2021	Jennings Aeronautics Inc	UAV Factory Ltd [AE Industrial Partners LP]	Systems	Sensors			Unmanned aerial systems

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We're invested in creating value
in bringing our experience to bear
in building partnerships
in seeing it through
in getting the transaction done properly
in getting the best deal
Quite simply, we're invested in you

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