

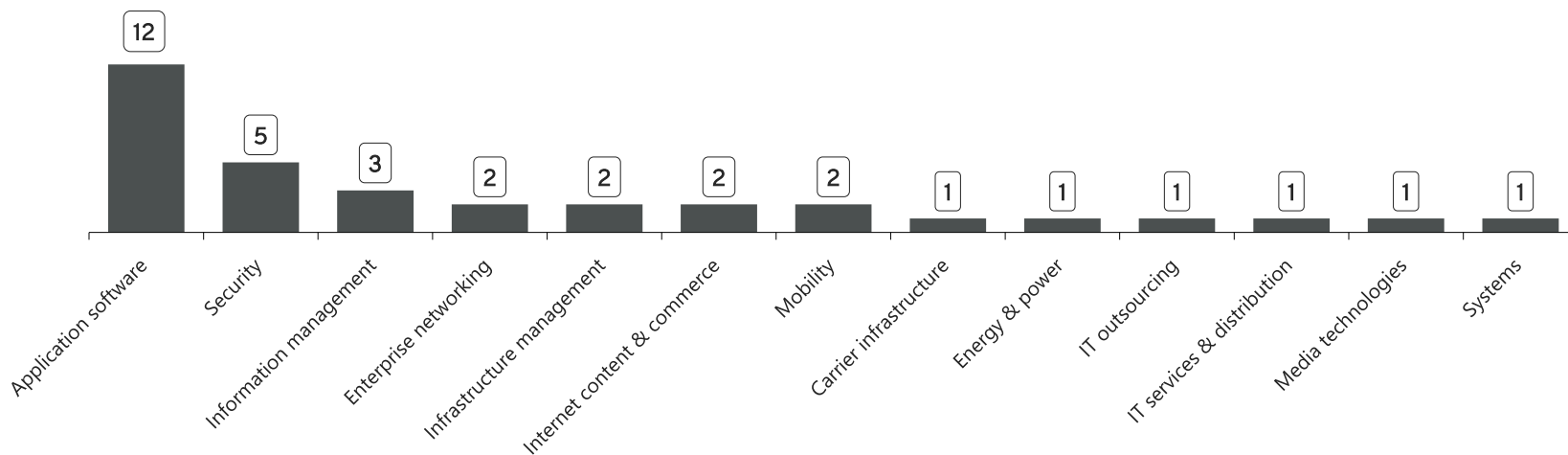


GrowthPoint Technology Partners







Weekly M&A Transactions Report – August 16th, 2021

Report Summary: August 9th – August 15th

Number of Deals by Major Sector



Notable Deals of the Week

TARGET	ACQUIRER	DETAILS (TEV / TEV/Rev)
		\$8,100M / 9.3x Anti-virus software
		\$1,825M / NA Tracking, fraud detection & analytics SaaS
		\$152M / NA Online bill payment software

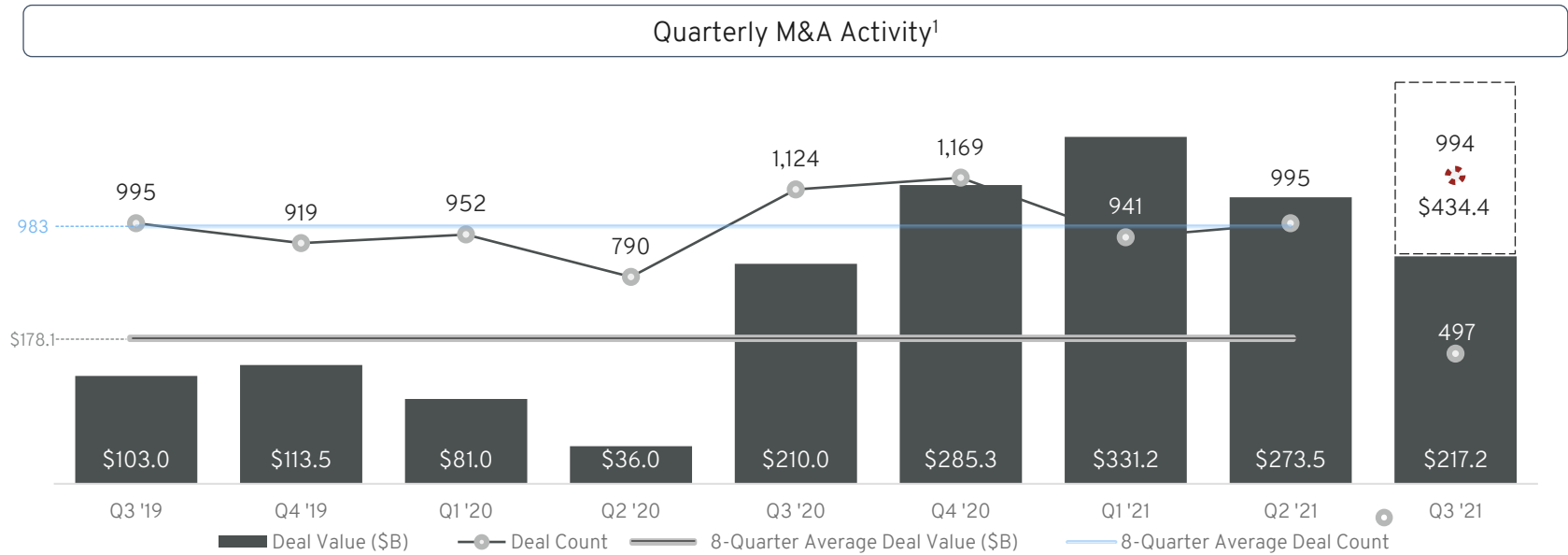
Weekly Transaction Metrics

34 Deals

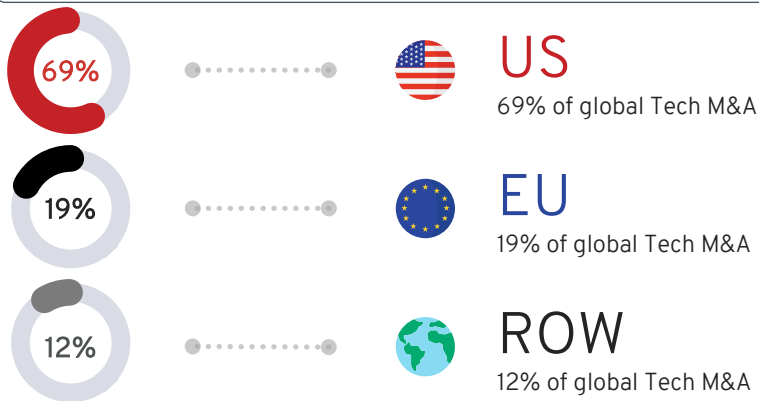
August 9th – August 15th

	TEV/Rev.	TEV (\$M)
High	15.3x	8,100
75th percentile	12.3x	786
Median	6.3x	220
25th percentile	2.2x	73
Low	1.3x	1

Quarterly M&A Activity



YTD Global Breakdown



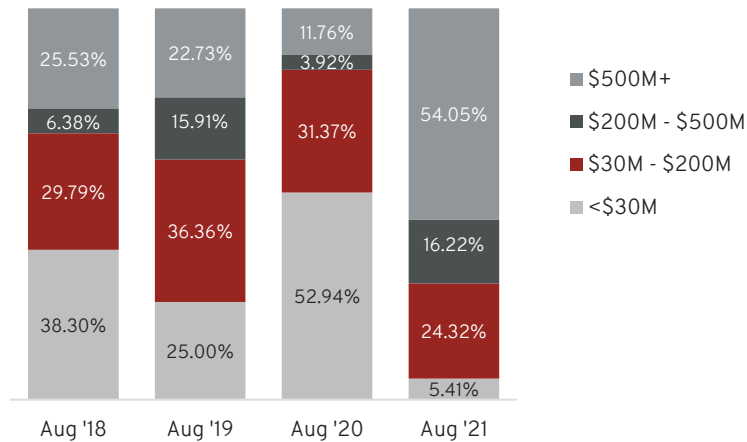
YTD Deal Flow Analysis

	Deal Value	Deals Closed
2021	\$838.3B	2,447
2020	\$220.9B	2,279
2019	\$341.3B	2,361

❖ Deal Count Prediction at annualized rate
 Deal Value Prediction at annualized rate
 2

Monthly M&A Activity of Deals With Announced Deal Value

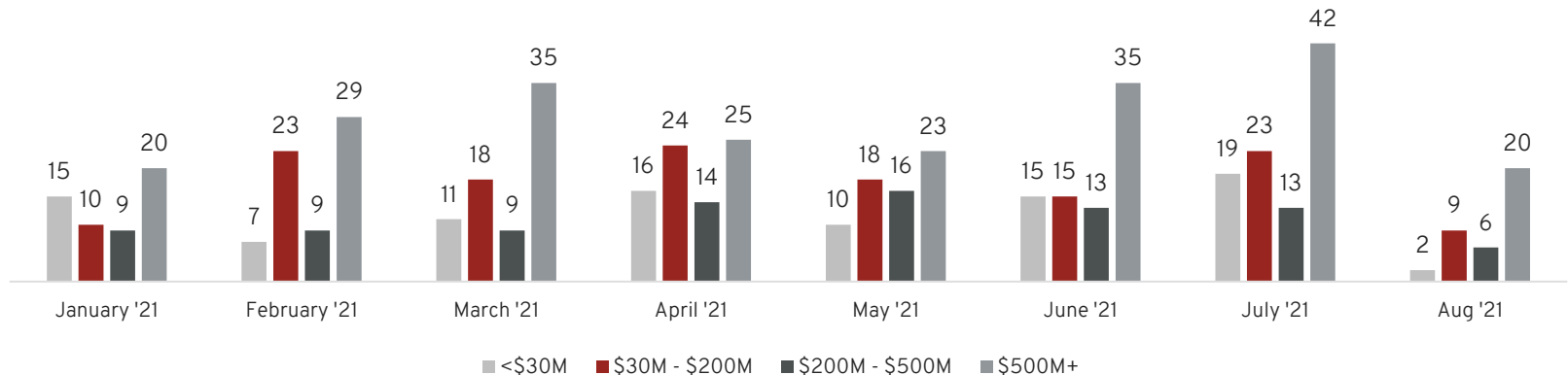
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.1x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	10.9x

Monthly Deal Count by Announced Size



Transaction Overview: August 9th – August 15th

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
8/10/2021	Publica LLC	Integral Ad Science Inc. [NASDAQ:IAS]	Application software	Advertising enablement	220		Connected TV advertising enablement SaaS
8/12/2021	Skyline AI Ltd.	Jones Lang LaSalle Inc. [dba JLL]	Application software	Business intelligence			Real estate data analytics SaaS
8/11/2021	Moxie Software Inc. [dba GoMoxie]	NICE Ltd.	Application software	Customer relationship management			Customer analytics & marketing automation SaaS
8/10/2021	Say Technologies LLC	Robinhood Markets Inc.	Application software	Customer relationship management	140		Investment & finance customer service automation SaaS
8/10/2021	Concert Cloud Inc. [dba Concert Finance]	Varicent Canada OpCo Ltd.	Application software	Customer relationship management			Commission & sales performance management SaaS
8/10/2021	Conversocial Inc.	Verint Systems Inc.	Application software	Customer relationship management	50	6.3x	Customer care messaging automation & analytics SaaS
8/12/2021	Bento Technologies Inc. [dba Bento for Business]	U.S. Bank	Application software	Enterprise resource planning			Spending & expense management SaaS
8/10/2021	Kira Inc.	Litera Corp.	Application software	Enterprise resource planning			Contract analysis SaaS
8/11/2021	Contexo SAS [dba Mapwize]	ServiceNow Inc.	Application software	GIS			Indoor mapping SaaS
8/10/2021	S-FRAME Software Inc.	Altair Engineering Inc. [NASDAQ:ALTR]	Application software	Graphics and design			3D structural engineering analysis software
8/10/2021	Printix.net ApS	Kofax Inc. [Kofax Limited]	Application software	Project management			Cloud-based print management SaaS
8/9/2021	Health Communication Limited	Telstra Health Pty Ltd	Application software	Vertical applications	257		Australia-based healthcare management software
8/10/2021	Vertical Bridge REIT LLC	DigitalBridge Investment Management	Carrier infrastructure	Wireless infrastructure			Wireless telecommunications infrastructure provider
8/12/2021	*Juuce Limited [dba EO Charging]	First Reserve Sustainable Growth Corp.	Energy & power	Energy supply	786		Electric vehicle fleet charging systems and software
8/10/2021	Ipanematech SAS	Extreme Networks Inc.	Enterprise networking	Network performance & management	73	3.0x	SD-WAN optimization SaaS

Transaction Overview: August 9th – August 15th

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
8/10/2021	Parsec Cloud Inc.	Unity Software Inc.	Enterprise networking	Remote access & control	320		Remote access & collaboration SaaS
8/10/2021	ARWAY Ltd	NexTech AR Solutions Corp.	Information management	Content management	1		Spatial computing & 3D mapping SaaS
8/12/2021	NodeGraph AB	QlikTech International AB [dba Qlik]	Information management	Data management			Data management SaaS
8/10/2021	ManageCO2 Software Limited [dba Accuvio]	Diligent Corporation	Information management	Data management			Sustainability & ESG SaaS
8/10/2021	InnovoEdge Inc.	Megaport Limited	Infrastructure management	App lifecycle management	8		Cloud application deployment SaaS
8/13/2021	Epsagon Ltd.	Cisco Systems Inc.	Infrastructure management	Systems management			Application performance monitoring SaaS
8/12/2021	Jobillico Inc.	N. Harris Computer Corporation [dba Harris Computer Systems]	Internet content & commerce	Classifieds			Online recruitment services
8/9/2021	Golden Nugget Online Gaming Inc. [NASDAQ:GNOG]	DraftKings Inc. [NASDAQ:DKNG]	Internet content & commerce	Games	1,560	15.3x	Online casino gaming
8/12/2021	IEC Electronics Corp.	Creation Technologies Inc.	IT outsourcing	Contract manufacturing & design	174	1.3x	Electronics manufacturing & design services
8/9/2021	Broken Arrow Communications Inc.	QualTek USA LLC	IT services & distribution	Network integration			Wireless network telecommunication integration
8/11/2021	Peer5 Inc.	Microsoft Corporation	Media technologies	Content delivery			Live streaming content delivery network SaaS
8/10/2021	Payveris LLC	Paymentus Corporation	Mobility	Applications	152		Online bill payment software
8/9/2021	Jumprope Inc.	LinkedIn Corp. [Microsoft]	Mobility	Applications			Video tutorial mobile applications
8/10/2021	Avast Software s.r.o. [LSE:AVST]	NortonLifeLock Inc.	Security	Anti-Malware	8,100	9.3x	Anti-virus software
8/13/2021	Utimaco GmbH	SGT Capital	Security	Encryption			HSM systems & software

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8/9/2021	TotalCloud Inc.	Qualys Inc. [NASDAQ:QLYS]	Security	Premises network security			AWS cloud security automation & management SaaS
8/10/2021	Intrigue Corp.	MANDIANT Corporation [FireEye]	Security	Security management			Attack surface management SaaS
8/10/2021	Appriss Insights	Equifax Inc.	Security	Transaction security	1,825		Tracking, fraud detection & analytics SaaS
8/11/2021	The ExOne Company	Desktop Metal Inc. [NYSE:DM]	Systems	Digital document & imaging hardware	575		3D printing systems

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We're invested in creating value
in bringing our experience to bear
in building partnerships
in seeing it through
in getting the transaction done properly
in getting the best deal
Quite simply, we're invested in you

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