

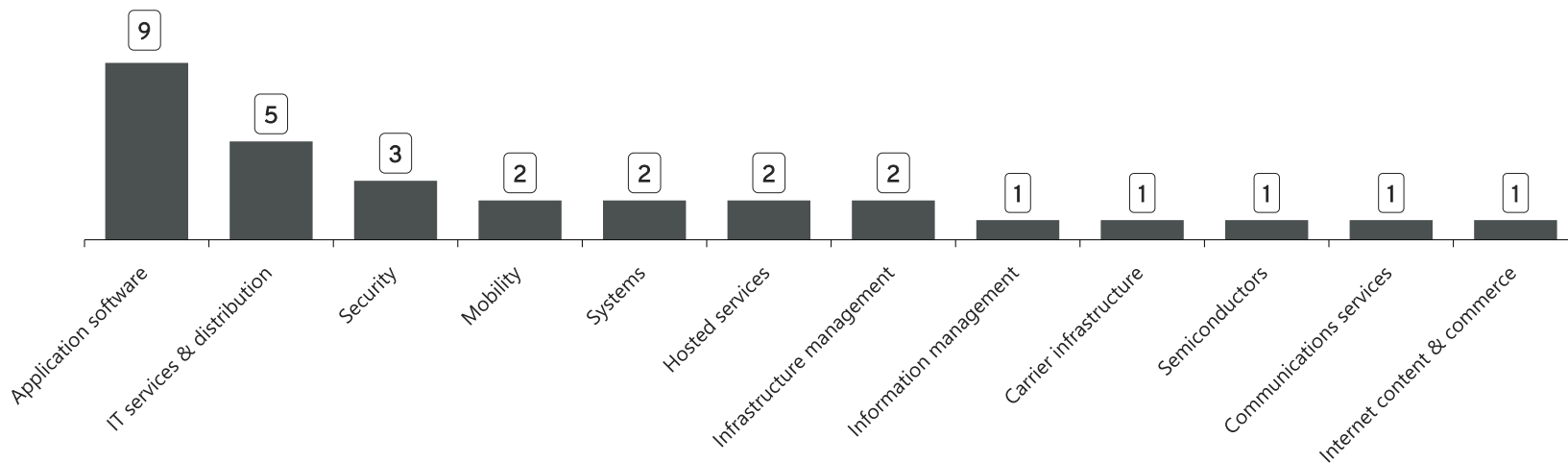


# GrowthPoint Technology Partners

Weekly M&A Transactions Report – August 9<sup>th</sup>, 2021

# Report Summary: August 2<sup>nd</sup> – August 8<sup>th</sup>

Number of Deals by Major Sector



Notable Deals of the Week

TARGET	ACQUIRER	DETAILS (TEV / TEV/Rev)
		<b>\$3,838M / 6.3x</b> Workforce management SaaS
		<b>\$1,797M / 94.2x</b> Canadian sports media mobile applications
		<b>\$45M / 4.5x</b> Vulnerability management software

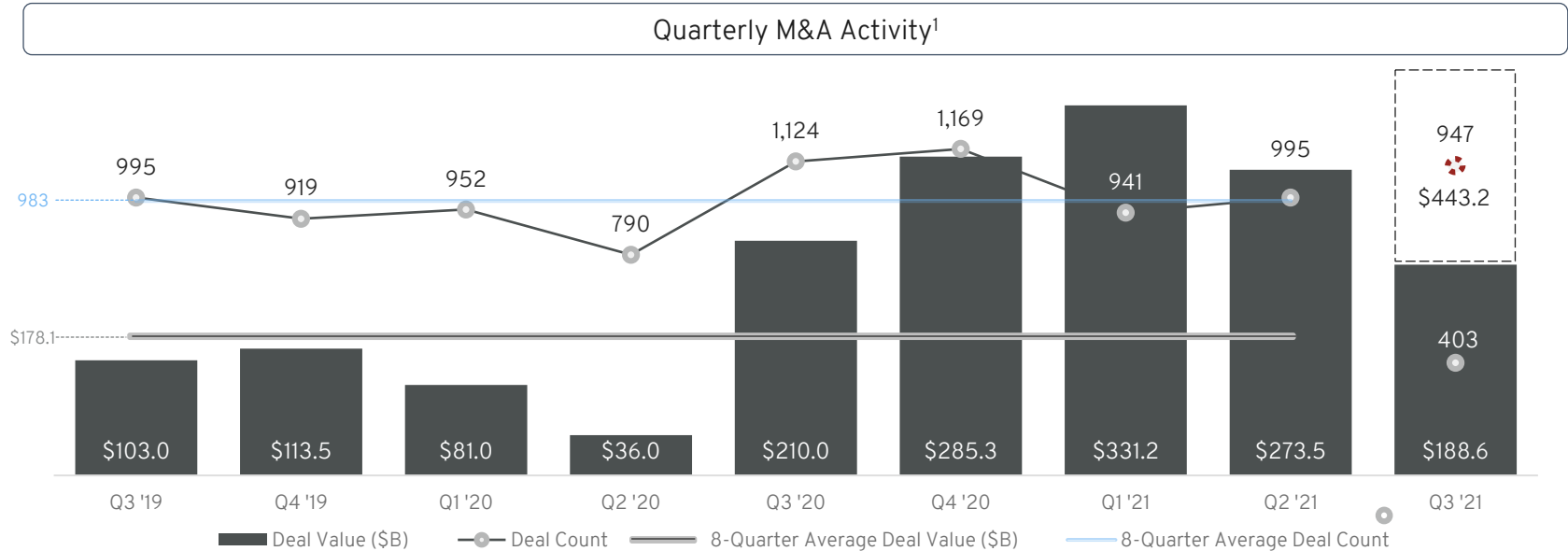
Weekly Transaction Metrics

## 30 Deals

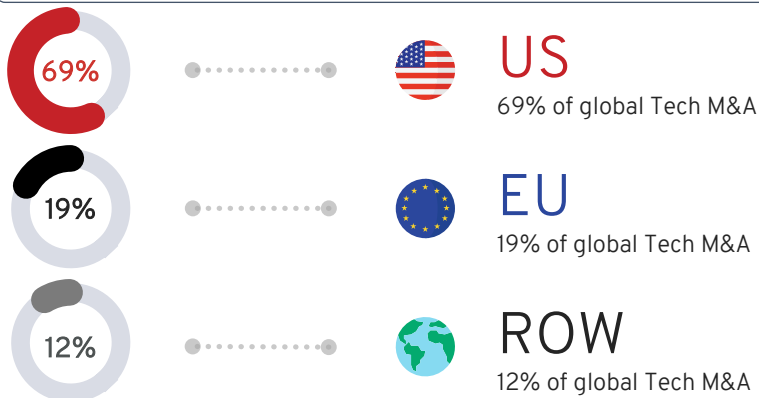
August 2<sup>nd</sup> – August 8<sup>th</sup>

	TEV/Rev.	TEV (\$M)
High	94.2x	7,500
75th percentile	50.3x	1,797
Median	6.3x	1,000
25th percentile	5.4x	250
Low	4.5x	45

# Quarterly M&A Activity



## YTD Global Breakdown



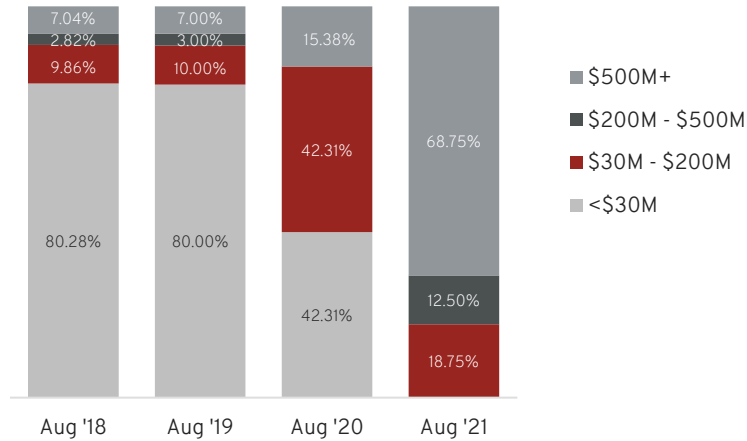
## YTD Deal Flow Analysis

	Deal Value	Deals Closed
2021	\$809.6B	2,349
2020	\$213.9B	2,193
2019	\$339.2B	2,293

Deal Count Prediction at annualized rate  
Deal Value Prediction at annualized rate  
2

# Monthly M&A Activity of Deals With Announced Deal Value

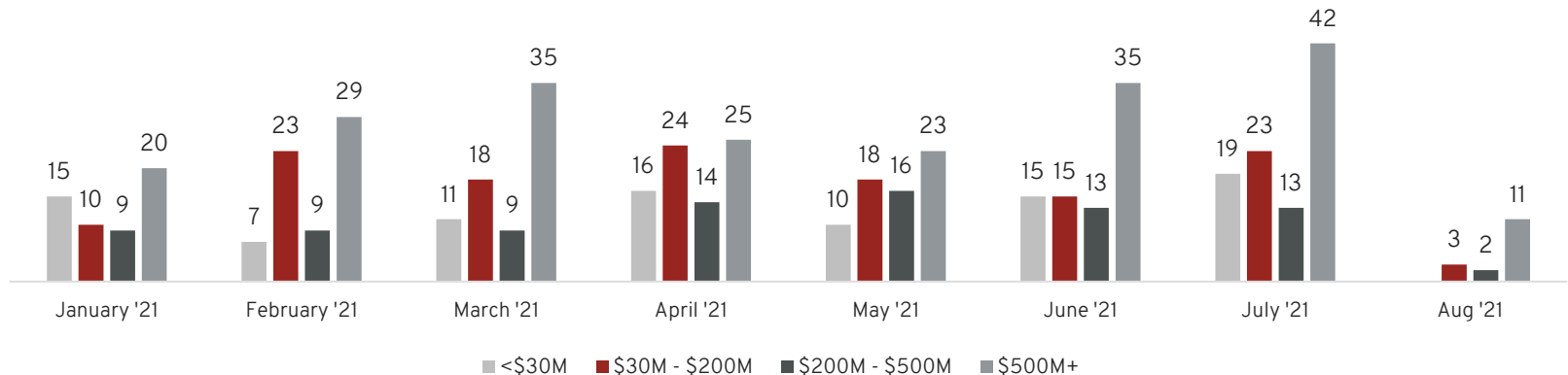
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.1x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	11.0x

Monthly Deal Count by Announced Size



Transaction Overview: August 2<sup>nd</sup> – August 8<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
8/3/2021	Heyday Technologies Inc.	HootSuite Inc.	Application software	Customer relationship management	48		Retail chatbot software
8/5/2021	Cornerstone OnDemand Inc.	Clearlake Capital Group L.P.	Application software	Enterprise resource planning	3,838	6.3x	Workforce management SaaS
8/4/2021	Zeitgold GmbH	Deel	Application software	Enterprise resource planning			Automated accounting SaaS
8/2/2021	Servicetrace GmbH	Salesforce.com Inc.	Application software	Professional			Robotic process automation software
8/2/2021	Azuga Inc.	Bridgestone Americas Inc	Application software	SCM	391		GPS fleet tracking SaaS & hardware
8/5/2021	Risk Management Solutions Inc. [dba RMS]	Moody's Corporation	Application software	Vertical applications	2,000		Risk management software
8/5/2021	Sqills Products B.V.	Siemens Mobility Limited	Application software	Vertical applications	653		Public transportation management SaaS
8/3/2021	V-Technologies LLC	Aptean Inc.	Application software	Vertical applications			Shipping automation software & SaaS
8/2/2021	Tavisca Solutions Pvt. Ltd.	J.P. Morgan Chase & Co.	Application software	Vertical applications			Travel booking SaaS
8/4/2021	Altiostar Networks Inc.	Rakuten Group Inc.	Carrier infrastructure	Carrier software	1,000		RAN SaaS
8/3/2021	Lumen Technologies Inc. (ILEC business)	Apollo Global Management Inc.	Communications services	Internet access	7,500		Telecom assets
8/4/2021	*Pico Quantitative Trading LLC [dba Pico]	FTAC Athena Acquisition Corp. [SPAC]	Hosted services	General	1,750		Electronic trading managed services & software
8/2/2021	SixSigma Networks Mexico SA de CV	I Squared Capital Advisors (UK)	Hosted services	General			Mexico-based hosted & colocation services
8/5/2021	Swarm64 AS	ServiceNow Inc.	Information management	Data management			Database acceleration systems
8/2/2021	Moon Inc. [dba LibertyX]	NCR Corporation	Infrastructure management	Integration			ATM bitcoin integration software provider

Transaction Overview: August 2<sup>nd</sup> – August 8<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
8/2/2021	Townsend Street Labs Inc. [dba atSpoke]	Okta Inc. [NASDAQ: OKTA]	Infrastructure management	Systems management			Service level management SaaS
8/2/2021	IHS Markit (Coal, Metals and Mining & PetroChem Wire assets)	News Corporation	Internet content & commerce	Analysis & reference	1,150		Online petroleum pricing content & related assets
8/5/2021	REDNET AG	Converge Technology Solutions Corp.	IT services & distribution	General	114		IT services provider
8/3/2021	Applied Engineering Solutions (aeCyberSolutions business)	Deloitte & Touche LLP	IT services & distribution	Security integration			Security integration assets
8/2/2021	Focal Point Data Risk	CDW Corporation	IT services & distribution	Security integration			Cybersecurity integration service provider
8/4/2021	Blue Horseshoe Solutions Inc.	Accenture plc	IT services & distribution	Systems integration			SCM systems integration
8/2/2021	LEXTA GmbH	Accenture plc	IT services & distribution	Technology & management consulting			Technology consulting services
8/6/2021	Beijing Fotoable Technology (StarLark assets)	Zynga Inc. [NASDAQ: ZNGA]	Mobility	Mobile content	525		Mobile game developer
8/5/2021	Score Media Ventures Inc.	Penn National Gaming Inc.	Mobility	Mobile content	1,797	94.2x	Canadian sports media mobile applications
8/2/2021	RiskSense Inc.	Ivanti Inc.	Security	Anti-Malware	45	4.5x	Vulnerability management software
8/4/2021	Team Cymru Inc.	Audax Management Co. LLC	Security	Security management			Cybersecurity & threat identification SaaS
8/3/2021	Refactr IT Inc.	Sophos Plc [Thoma Bravo]	Security	Security management			DevSecOps automation SaaS
8/3/2021	Innovium Inc.	Marvell Technology Inc.	Semiconductors	Semiconductor devices	1,100		Ethernet switch semiconductors
8/6/2021	Bear Flag Robotics Inc.	Deere & Company [dba John Deere]	Systems	Sensors	250		Autonomous farm machinery systems & software
8/2/2021	Source Code Corporation	Cerberus Capital Management L.P.	Systems	Servers			Server & desktop hardware manufacturer

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in bringing our experience to bear  
in building partnerships  
in seeing it through  
in getting the transaction done properly  
in getting the best deal  
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**Address**

70 S Park Street  
San Francisco, California

**Telephone**

Office: +1 (650) 322-2500