

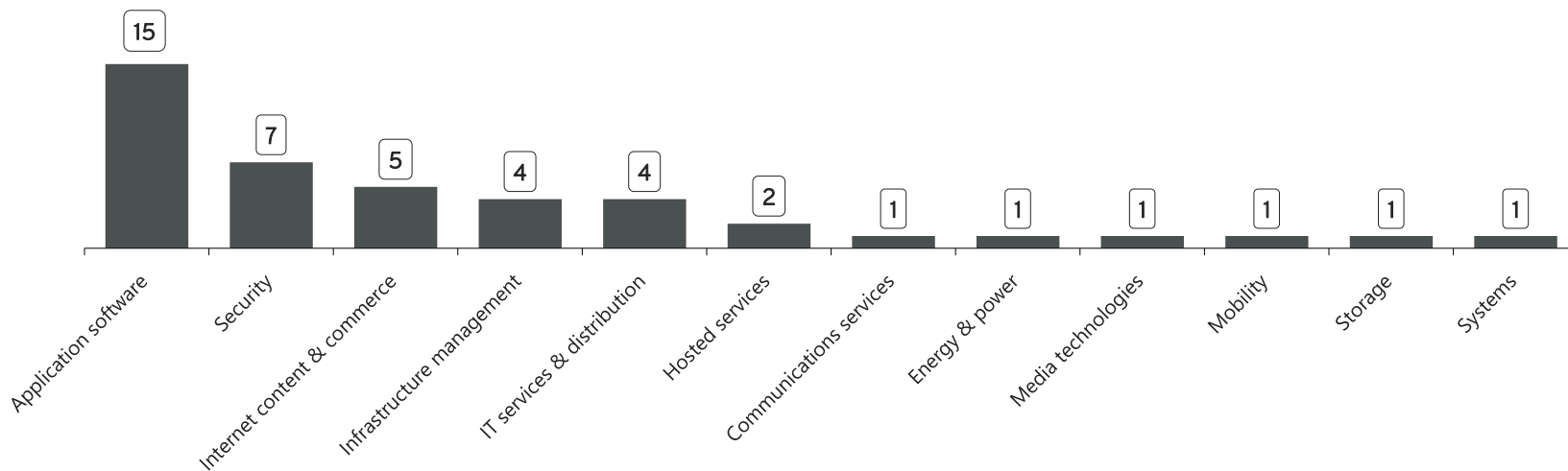


# GrowthPoint Technology Partners

Weekly M&A Transactions Report – July 26<sup>th</sup>, 2021

# Report Summary: July 19<sup>th</sup> – July 26<sup>th</sup>

Number of Deals by Major Sector



Notable Deals of the Week

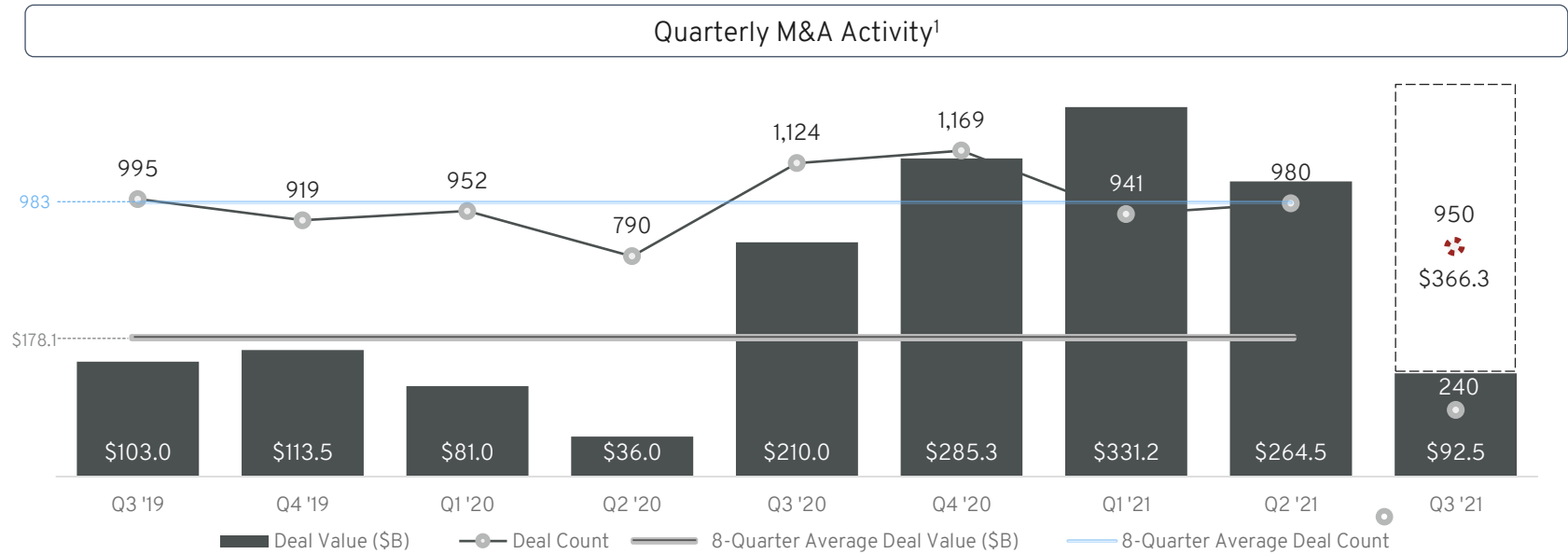
TARGET	ACQUIRER	DETAILS (TEV / TEV/Rev)
<b>TRANSPLACE</b>	<b>Uber</b>	<b>\$2,250M / NA</b> Logistics management SaaS & BPO
<b>Invoice2go</b>	<b>bill.com</b>	<b>\$625M / NA</b> Invoice and estimate software
<b>CLOUDKNOX</b>	<b>Microsoft</b>	<b>\$200M / 33.3x</b> Cloud infrastructure entitlement management SaaS

Weekly Transaction Metrics

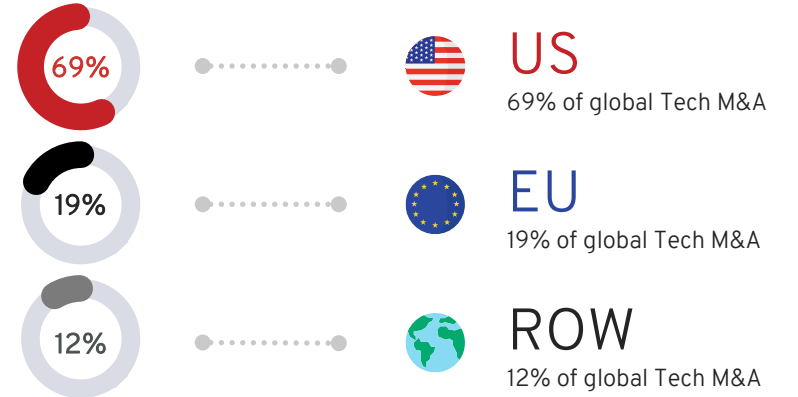
**43 Deals**  
July 19<sup>th</sup> – July 26<sup>th</sup>

	TEV/Rev.	TEV (\$M)
High	33.3x	2,250
75th percentile	21.7x	625
Median	10.0x	295
25th percentile	9.1x	172
Low	8.1x	9

# Quarterly M&A Activity



## YTD Global Breakdown



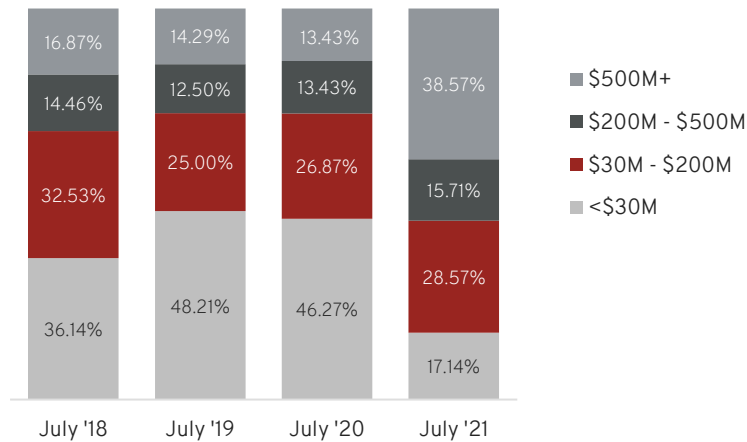
## YTD Deal Flow Analysis

	Deal Value	Deals Closed
2021	\$694.2B	2,172
2020	\$163.6B	2,013
2019	\$282.0B	2,078

● Deal Count Prediction at annualized rate  
  Deal Value Prediction at annualized rate

# Monthly M&A Activity of Deals With Announced Deal Value

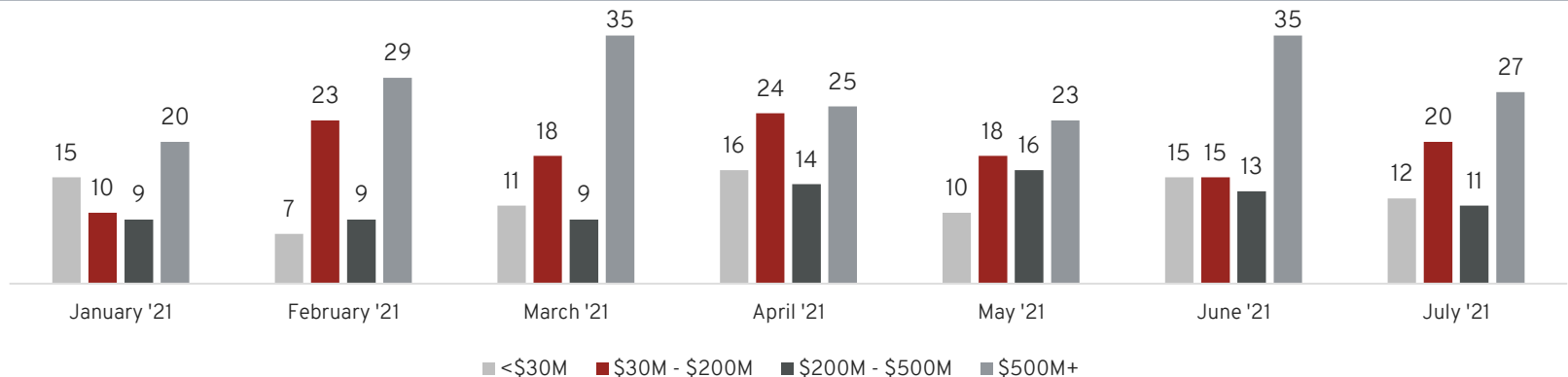
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.1x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	11.2x

Monthly Deal Count by Announced Size



Transaction Overview: July 19<sup>th</sup> – July 26<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
7/19/2021	OYE Fintech Private Limited [dba TERA Finlabs]	Razorpay Software Private Limited	Application software	Business intelligence			Digital lending risk analytics SaaS
7/20/2021	Allocadia Software Inc.	BrandMaker GmbH [Rubicon Technology Partners]	Application software	Customer relationship management	180	10.0x	Marketing performance management SaaS
7/19/2021	Customerville Inc.	Industrial and Financial Systems IFS AB	Application software	Customer relationship management			CX analytics & feedback management SaaS
7/21/2021	Usermind Inc.	Qualtrics International Inc. [SAP]	Application software	Customer relationship management			CRM SaaS
7/20/2021	e-bot7 GmbH	LivePerson Inc.	Application software	Customer relationship management			AI customer service automation software & SaaS
7/19/2021	Invoice2go Inc.	Bill.com LLC [NYSE:BILL]	Application software	Enterprise resource planning	625		Invoice and estimate software
7/20/2021	Sirenum Ltd.	Bullhorn Inc. [Stone Point Capital LLC]	Application software	Enterprise resource planning			Workforce management SaaS
7/19/2021	Conservis Corp.	Cooperatieve Rabobank UA	Application software	Enterprise resource planning			Farm management ERP SaaS
7/22/2021	PandoLogic Inc.	Veritone Inc.	Application software	Enterprise resource planning	85		Recruitment marketing SaaS
7/22/2021	Transplace Inc. [TPG Capital]	Uber Freight LLC [Uber]	Application software	SCM	2,250		Logistics management SaaS & BPO
7/19/2021	ShelfWise Sp. z o.o.	WorldAPP Inc.	Application software	SCM			Retail image & auditing SaaS
7/19/2021	Eyeread Inc. [dba Squiggle Park]	DreamBox Learning Inc.	Application software	Vertical applications			Reading skills game management software
7/19/2021	ENData Pty Ltd	Solera Holdings Inc. [Vista Equity Partners Management LLC]	Application software	Vertical applications			Insurance claim automation & management SaaS
7/19/2021	Reading Plus LLC	DreamBox Learning Inc.	Application software	Vertical applications			Reading & learning management SaaS
7/19/2021	FivePals Inc. [dba ALICE]	Alpine SG LLC [Alpine Investors LP] [dba ASG]	Application software	Vertical applications			Hotel management SaaS

Transaction Overview: July 19<sup>th</sup> – July 26<sup>th</sup>

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7/19/2021	EOLO SpA	Partners Group Holding AG [dba Partners Group]	Communications services	Internet access	1,062		Fixed wireless access services
7/20/2021	hastobe GmbH	ChargePoint Inc.	Energy & power	Energy supply	295		Electric vehicle charging systems & services
7/20/2021	Indy Telcom Center LLC	Netrality Properties LP	Hosted services	Colocation			Colocation services
7/20/2021	ScaleGrid Inc.	Spotlight Equity Partners LLC	Hosted services	Managed hosting			Managed database hosting services
7/19/2021	POWR Inc.	Pluribus Technologies Inc.	Infrastructure management	App lifecycle management			Web development plugins & apps library
7/22/2021	Currency Cloud Limited [dba Currencycloud]	Visa Inc.	Infrastructure management	Integration			International payment SaaS & PaaS
7/19/2021	UptimeMate	HostPapa Inc.	Infrastructure management	Systems management			Website monitoring SaaS
7/20/2021	OnApp Limited	Virtuozzo International GmbH	Infrastructure management	Systems management			Cloud hosting SaaS
7/20/2021	EVERFI Inc. (higher ed business)	Vector-Solutions.com Inc.	Internet content & commerce	Education	100		Online training services
7/21/2021	Teaching Strategies LLC	Kohlberg Kravis Roberts & Co. L.P.	Internet content & commerce	Education			Early childhood education publishing & assessment
7/19/2021	Simplilearn Solutions Pvt. Ltd.	The Blackstone Group Inc.	Internet content & commerce	Education			Online digital education & training
7/23/2021	Connexity Inc.	Taboola Inc. [NYSE:TBLA]	Internet content & commerce	Online advertising	800		Online advertising network & services
7/20/2021	PartsSource Inc. [Great Hill Partners LP]	Bain Capital Private Equity LP	Internet content & commerce	Retail			Online medical equipment marketplace & SaaS
7/20/2021	Workforce Insight LLC [MBO]	Accenture plc [fka Accenture Ltd.]	IT services & distribution	Systems integration			Workforce management systems integration
7/20/2021	TQS Integration Ltd.	Cognizant Technology Solutions Corporation	IT services & distribution	Systems integration			Systems integration & consulting

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7/19/2021	Cloudworks Inc.	Accenture plc	IT services & distribution	Systems integration			Oracle Cloud integration services
7/20/2021	Vedbaek Limited	Node4 Limited [Providence Equity Partners LLC]	IT services & distribution	VARs			Microsoft ERP software VAR
7/20/2021	LiveU Inc.	The Carlyle Group	Media technologies	Content delivery			Live video streaming systems
7/21/2021	SZS Tech Private Limited [dba simsim]	YouTube Inc.	Mobility	Applications			Social commerce video app
7/19/2021	Bayshore Networks Inc. (assets)	OPSWAT Inc.	Security	General			Industrial cybersecurity systems & SaaS
7/20/2021	Apolicy.IO Inc.	Sysdig Inc.	Security	General			Kubernetes application security SaaS
7/21/2021	CloudKnox Security Inc.	Microsoft Corporation	Security	Identity & access management	200	33.3x	Cloud infrastructure entitlement management SaaS
7/22/2021	Braintrace Inc.	Sophos Plc [Thoma Bravo]	Security	Premises network security			Managed security SaaS & services
7/20/2021	empow	Cybereason Inc.	Security	Security management			Security information & event management SaaS
7/19/2021	IntSights Cyber Intelligence Ltd.	Rapid7 Inc. [NASDAQ: RPD]	Security	Security management	335		Threat intelligence & remediation SaaS
7/21/2021	EJ2 Communications Inc. [dba Flashpoint]	Audax Management Co. LLC	Security	Security management	325	8.1x	Threat intelligence software, SaaS & services
7/19/2021	Pivot3 Inc	Quantum Corp.	Storage	Data Protection	9		Video surveillance storage software assets
7/19/2021	ATI Industrial Automation Inc.	Novanta Inc.	Systems	Controls	172		Industrial robots

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We're invested in creating value  
in bringing our experience to bear  
in building partnerships  
in seeing it through  
in getting the transaction done properly  
in getting the best deal  
Quite simply, we're invested in you

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