

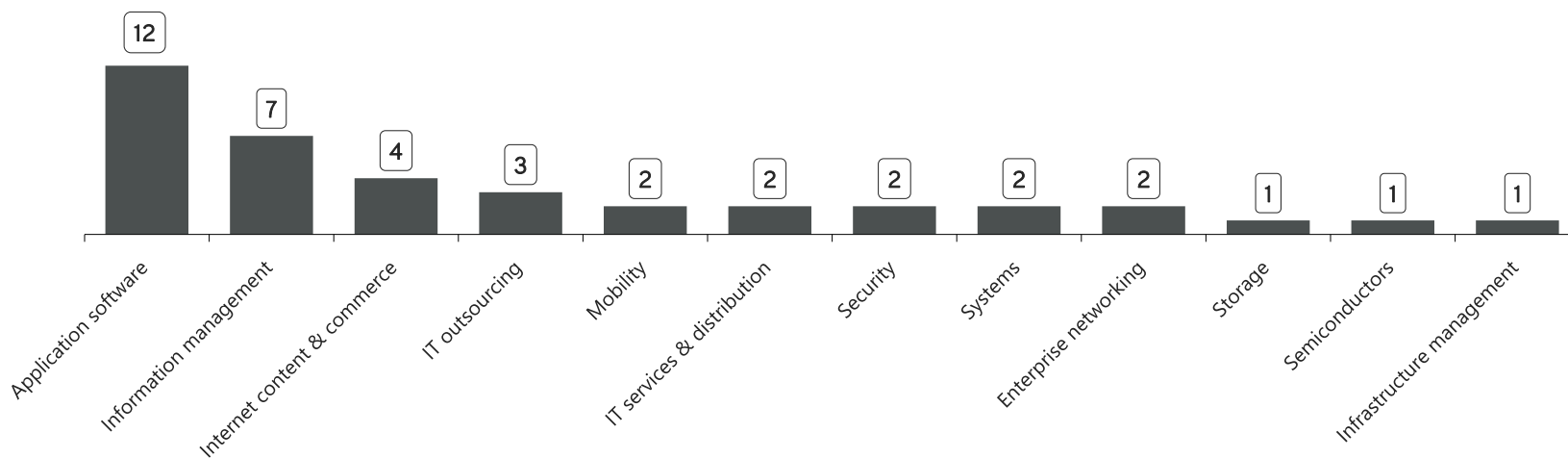


# GrowthPoint Technology Partners

Weekly M&A Transactions Report – June 28<sup>th</sup>, 2021

# Report Summary: June 21<sup>st</sup> – June 27<sup>th</sup>

Number of Deals by Major Sector



Notable Deals of the Week

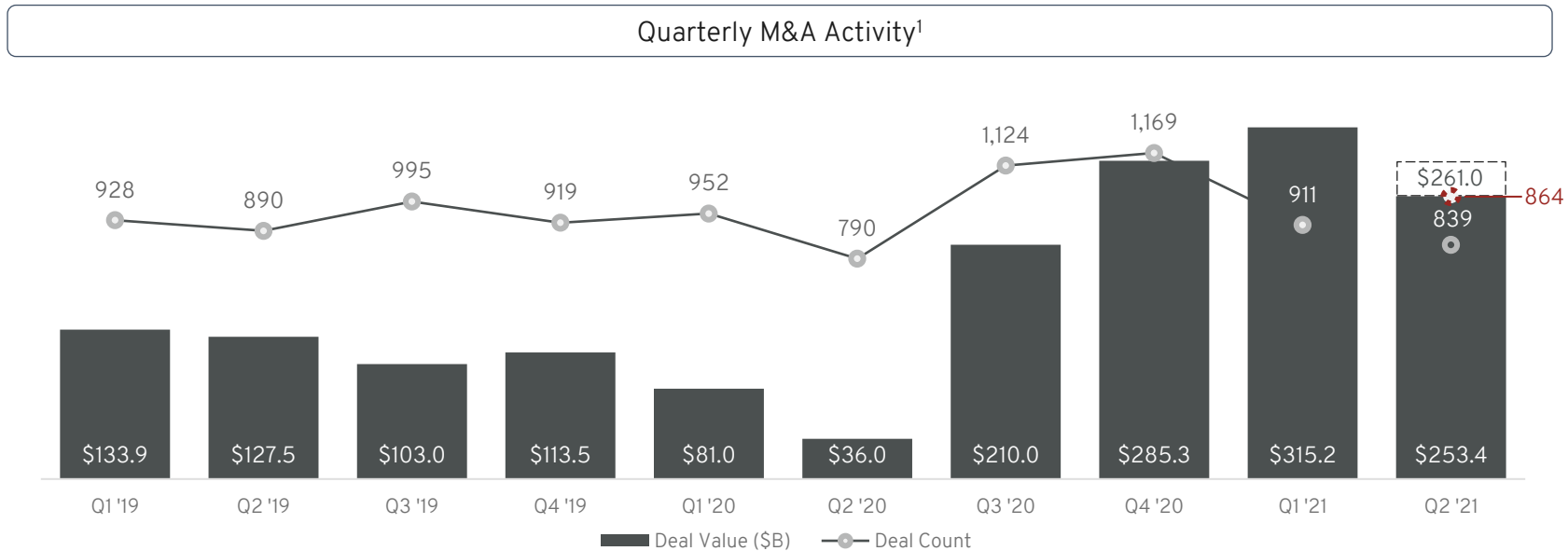
TARGET	ACQUIRER	DETAILS (TEV / TEV/Rev)
		<b>\$2,200M / NA</b> Enterprise manufacturing ERP SaaS
		<b>\$1,400M / NA</b> Mobile & social video games
		<b>\$240M / 13.3x</b> Marketing automation software

Weekly Transaction Metrics

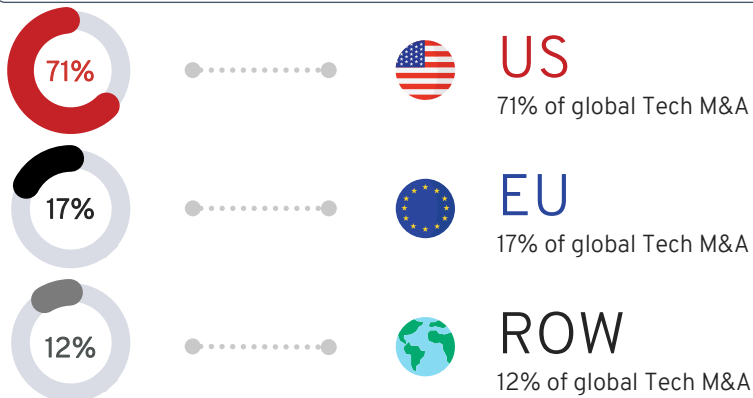
**39 Deals**  
June 21<sup>st</sup> – June 27<sup>th</sup>

	TEV/Rev.	TEV (\$M)
High	58.2x	5,158
75th percentile	13.3x	2,182
Median	5.5x	1,400
25th percentile	3.0x	37
Low	2.7x	8

# Quarterly M&A Activity



## YTD Global Breakdown



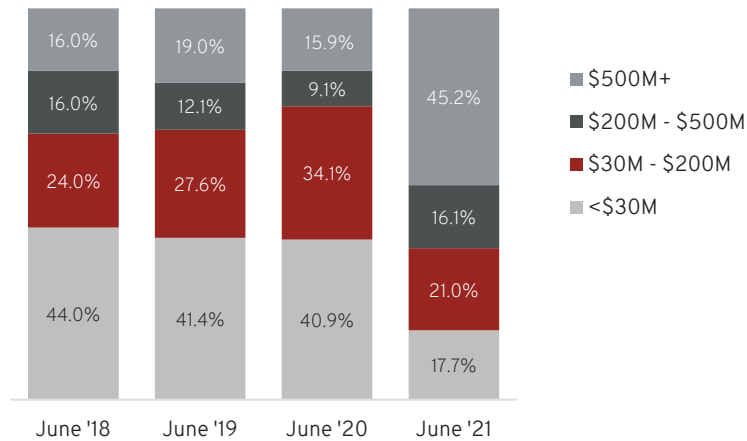
## YTD Deal Flow Analysis

	Deal Value	Deals Closed
2021	\$577.8B	1,775
2020	\$115.4B	1,715
2019	\$261.3B	1,813

● Deal Count Prediction at annualized rate  
  Deal Value Prediction at annualized rate

# Monthly M&A Activity of Deals With Announced Deal Value

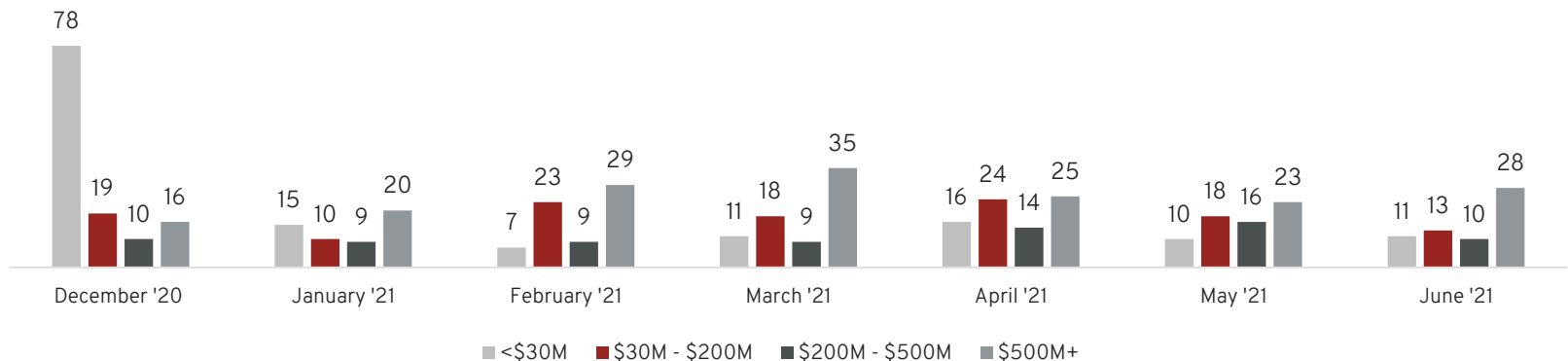
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.2x
\$30M - \$200M	3.1x
\$200M - \$500M	5.7x
\$500M+	10.4x

Monthly Deal Count by Announced Size



Transaction Overview: June 21<sup>st</sup> – June 27<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
6/24/2021	*Innovid Inc.	ION Acquisition Corp. 2 Ltd.	Application software	Advertising enablement			Video advertising delivery SaaS
6/24/2021	Presence Inc.	Modern Campus Inc [The Riverside Company]	Application software	Business intelligence			Education management SaaS
6/22/2021	SharpSpring Inc.	Constant Contact Inc.	Application software	Customer relationship management	240	13.3x	Marketing automation SaaS
6/25/2021	Plex Systems Inc. [Francisco Partners Management L.P.]	Rockwell Automation Inc.	Application software	Enterprise resource planning	2,220		Enterprise manufacturing ERP SaaS
6/23/2021	i-SOLUTIONS Health GmbH	Trill Impact	Application software	Enterprise resource planning			Healthcare ERP software
6/22/2021	Real Green Systems Inc. [Serent Capital]	WorkWave LLC	Application software	Enterprise resource planning			Lawn care management SaaS
6/22/2021	HireIQ Solutions Inc. (HR software assets)	Verint Systems Inc.	Application software	Enterprise resource planning			Workforce management SaaS
6/22/2021	PRIMAVERA Business Software Solutions SA	Oakley Capital Private Equity	Application software	Enterprise resource planning			ERP, CRM & BI SaaS
6/24/2021	Tink AB	Visa Inc.	Application software	Online marketing & e-commerce software	2,144	58.2x	Financial management SaaS & application
6/22/2021	Kontrol Payables	Repay Holdings Corp. [NASDAQ: RPAY]	Application software	Online marketing & e-commerce software	8		Account payable automation SaaS
6/23/2021	*Embark Trucks Inc.	Northern Genesis Acquisition Corp. II	Application software	SCM	5,158		Self-driving trucking vehicle SaaS
6/22/2021	Trucker Tools LLC	Alpine SG LLC [Alpine Investors LP] [dba ASG]	Application software	SCM			SCM SaaS & mobile app
6/21/2021	Soluno BC AB	Destiny NV [Apax Partners SAS]	Enterprise networking	Enterprise VoIP & telephony			European PBX CPaaS provider
6/21/2021	Telepo AB	Destiny NV [Apax Partners SAS]	Enterprise networking	Unified communications			White-label UC SaaS
6/25/2021	Wickr Inc. [Alsop Louie Partners]	Amazon Web Services Inc.	Information management	Collaboration			Messaging & collaboration SaaS

Transaction Overview: June 21<sup>st</sup> – June 27<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
6/24/2021	Panviva Pty Ltd	Upland Software Inc.	Information management	Content management			Content management SaaS
6/23/2021	Meona GmbH [EMERAM Capital Partners GmbH]	Trill Impact	Information management	Content management			German healthcare documentation software
6/22/2021	ExamWorks Group LLC	CVC Capital Partners SICAV-FIS S.A.	Information management	Content management			BPO services & SaaS
6/22/2021	Automated Workflow Private Limited [dba Candela Labs]	Azentio Software Private Limited [Apax Partners LLP]	Information management	Content management			Content management & CRM SaaS
6/23/2021	Io-Tahoe LLC [Centrica]	Hitachi Vantara LLC	Information management	Data management			Big data management SaaS
6/24/2021	Flag Media Analytics	Falfurrias Capital Partners LP	Information management	Info retrieval			News analysis & monitoring services
6/21/2021	Determined.ai Inc.	Hewlett Packard Enterprise Co. [aka HPE]	Infrastructure management	App lifecycle management			Machine learning models software
6/24/2021	eBay Inc. (Korea-based businesses)	Emart Inc.	Internet content & commerce	Auctions	3,031	2.7x	Online auction services
6/24/2021	Complex Media Inc. [dba Complex] [Verizon/Hearst]	BuzzFeed Inc.	Internet content & commerce	Entertainment	300	3.0x	Male-focused entertainment websites
6/24/2021	BuzzFeed Inc.	890 Fifth Avenue Partners Inc.	Internet content & commerce	News	1,702	3.6x	Digital media properties
6/22/2021	Provide Inc. [fka Endeavor]	Fifth Third Bancorp	Internet content & commerce	Services			Healthcare online financial services
6/24/2021	Ballast Research	Falfurrias Capital Partners LP	IT outsourcing	Business process outsourcing			Outsourced research & strategy services
6/21/2021	PathPartner Technology Pvt.Ltd.	KPIT Technologies Ltd.	IT outsourcing	General	12		Software development & engineering services
6/23/2021	Aptera Software Inc.	Core BTS Inc.	IT outsourcing	Software development			Software development services
6/22/2021	Bearing Cybersecurity & Consulting LLC	Pondurance LLC	IT services & distribution	Security integration			Cybersecurity services & SaaS

Transaction Overview: June 21<sup>st</sup> – June 27<sup>th</sup>

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6/22/2021	Illumiti Inc.	Syntax Systems Ltd. [Novacap L.P.]	IT services & distribution	Systems integration			SAP integration & consulting services
6/22/2021	Capigami Inc [dba Out of Milk]	InMarket Media LLC	Mobility	Applications			Mobile shopping list application
6/23/2021	Playdemic Ltd. [WarnerMedia][AT&T]	Electronic Arts Inc.	Mobility	Mobile content	1,400		Mobile & social video games
6/22/2021	AlphaWave Inc.	LookingGlass Cyber Solutions Inc.	Security	Anti-Malware			Cybersecurity SaaS
6/21/2021	SecuredTouch Inc.	Ping Identity Holding Corp. [NYSE:PING]	Security	Identity & access management	50	10.0x	Fraud detection software
6/21/2021	BISTel Inc. (semiconductor & flat panel display assets)	Synopsys Inc.	Semiconductors	Semiconductor & component manufacturing			Semiconductor manufacturing systems
6/22/2021	Data Mechanics	NetApp Inc. [fka Network Appliance]	Storage	Data management			Big data processing software
6/21/2021	Raven Industries Inc.	CNH Industrial N.V.	Systems	Controls	2,083	5.5x	Agriculture systems & plastic films
6/21/2021	Senion AB	Verizon Communications Inc.	Systems	Sensors			Location-responsive systems & services

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in bringing our experience to bear  
in building partnerships  
in seeing it through  
in getting the transaction done properly  
in getting the best deal  
Quite simply, we're invested in you

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