

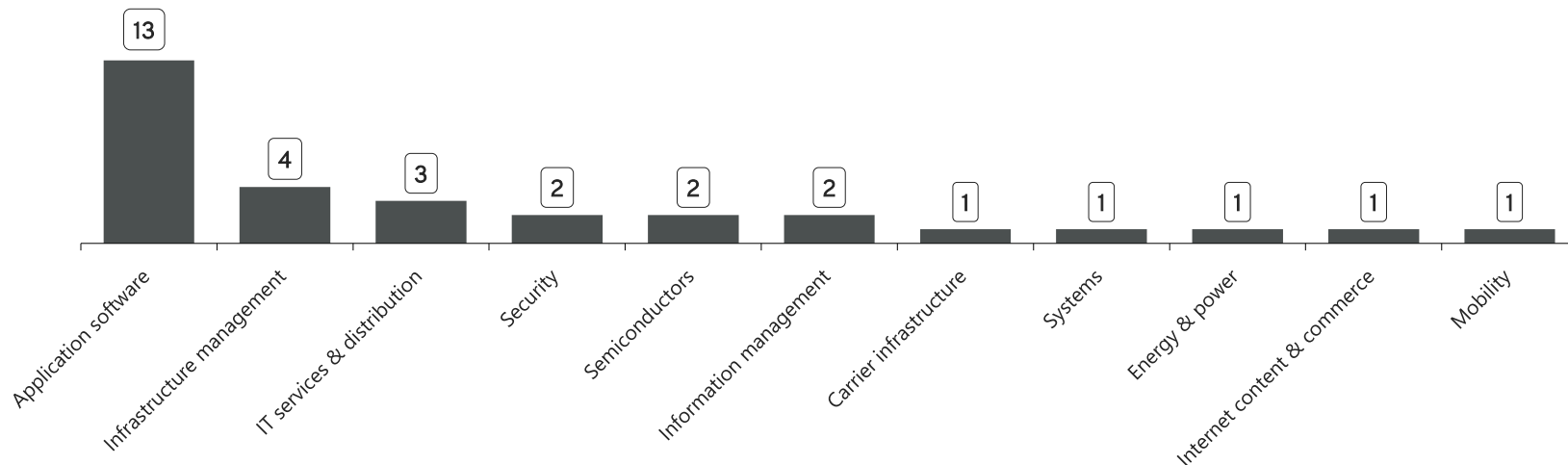


# GrowthPoint Technology Partners

Weekly M&A Transactions Report – March 29<sup>th</sup>, 2021

# Report Summary: March 22<sup>nd</sup> – March 28<sup>th</sup>

Number of Deals by Major Sector



Notable Deals of the Week

TARGET	ACQUIRER	DETAILS (TEV / TEV/Rev)
		<b>\$2,000M / NA</b> Dutch ERP SaaS & Software
		<b>NA / NA</b> HR income & employment verification SaaS
		<b>\$1,350M / 4.2x</b> Rugged embedded computing products

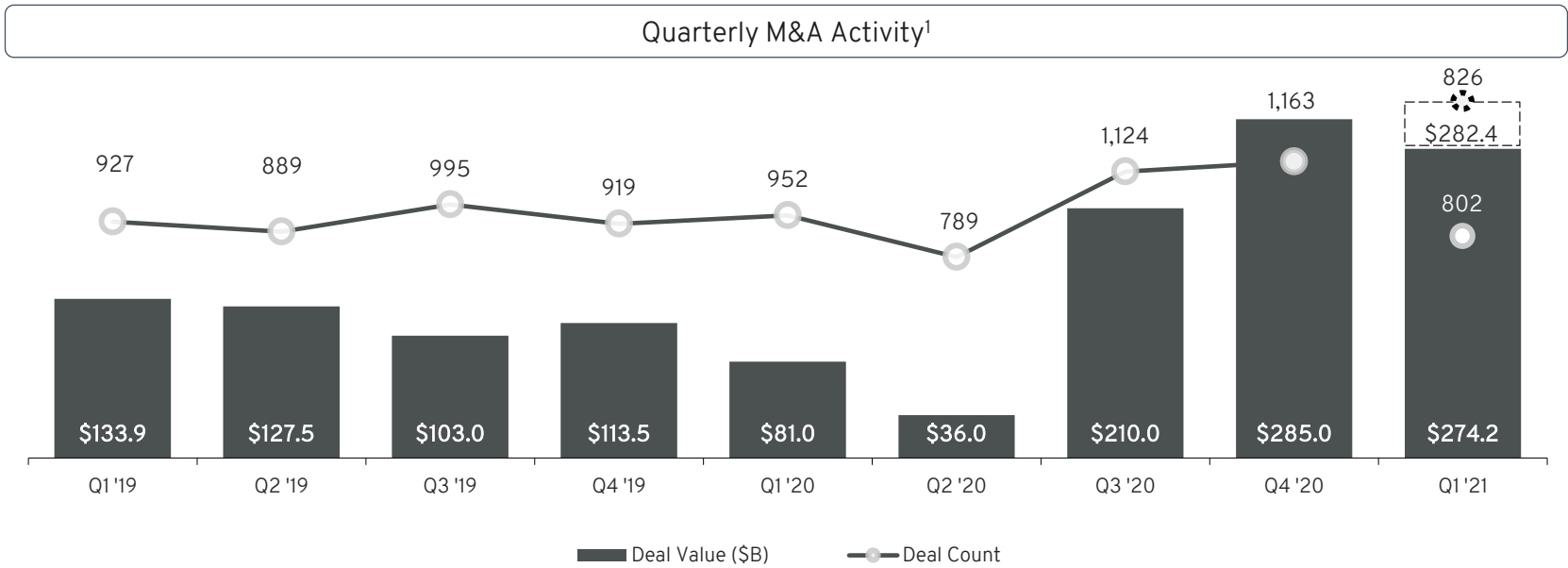
Weekly Transaction Metrics

## 31 Deals

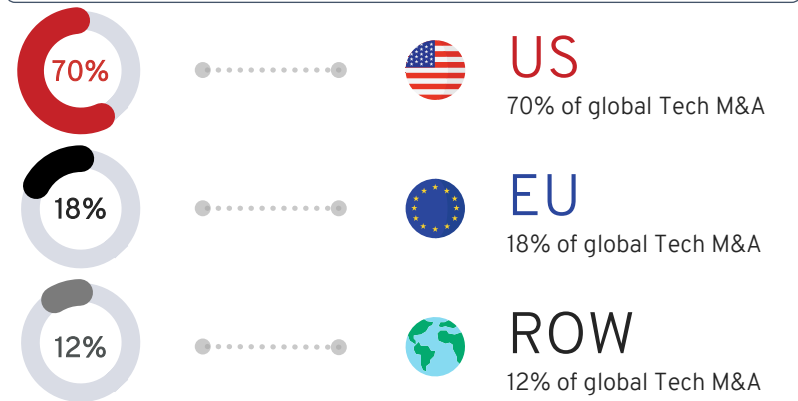
March 22<sup>nd</sup> – March 28<sup>th</sup>

	TEV/Rev.	TEV (\$M)
High	5.5x	6,879
75th percentile	5.2x	2,635
Median	4.2x	1,013
25th percentile	1.1x	404
Low	0.5x	3

# Quarterly M&A Activity



## YTD Global Breakdown



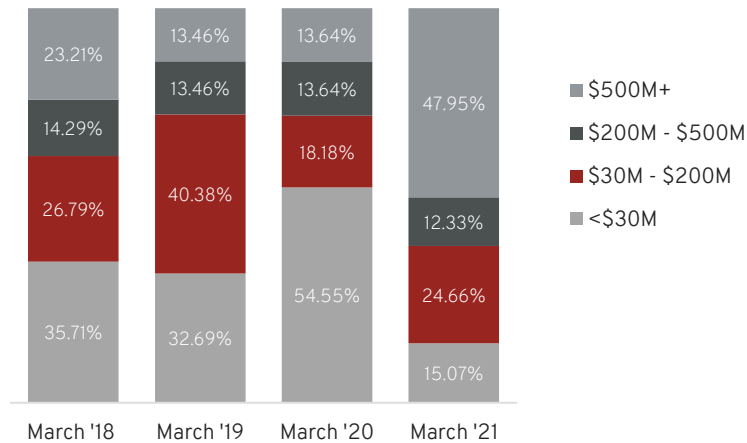
## YTD Deal Flow Analysis

	Deal Value	Deals Closed
2021	\$274.2B	802
2020	\$79.8B	913
2019	\$130.1B	900

--- Deal Count Prediction at annualized rate  
--- Deal Value Prediction at annualized rate

# Monthly M&A Activity of Deals With Announced Deal Value

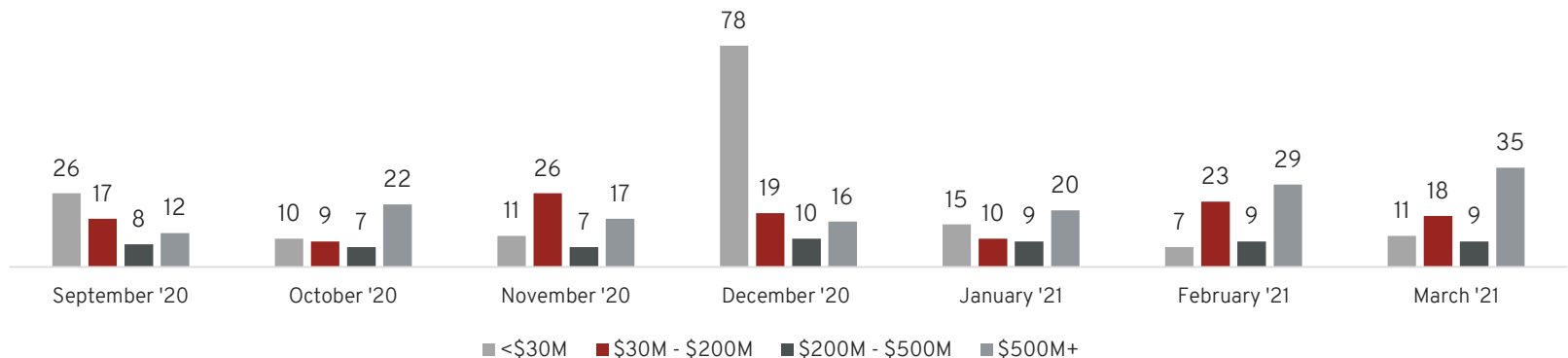
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.2x
\$30M - \$200M	3.1x
\$200M - \$500M	5.7x
\$500M+	8.2x

Monthly Deal Count by Announced Size



Transaction Overview: March 22<sup>nd</sup> – March 28<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
3/23/2021	Trackonomics Ltd.	Impact Tech Inc.	Application software	Advertising enablement			E-commerce affiliate data management SaaS
3/23/2021	Convercent Inc.	OneTrust LLC	Application software	Business intelligence			Ethics & compliance management SaaS
3/24/2021	Tictuk Technologies Ltd.	Yum! Brands RSC	Application software	Customer relationship management			Marketing & customer interaction automation SaaS
3/22/2021	Zaius Inc.	Optimizely Inc. [Insight Partners]	Application software	Customer relationship management			CRM SaaS
3/24/2021	Mitrastech Holdings Inc. [HgCapital LLP]	Ontario Teachers Pension Plan	Application software	Enterprise resource planning			Enterprise legal & compliance management SaaS
3/24/2021	i2verify	Equifax Inc.	Application software	Enterprise resource planning			HR income & employment verification SaaS
3/23/2021	Lua Technologies ApS	Beekeeper AG	Application software	Enterprise resource planning			AI workforce management SaaS
3/23/2021	Calabrio Inc. [KKR]	Thoma Bravo LLC	Application software	Enterprise resource planning			Call center workforce management SaaS
3/22/2021	Cognito iQ Limited	TotalMobile Ltd. [Horizon Capital]	Application software	Enterprise resource planning			Workforce management & analytics SaaS
3/22/2021	Unit4 NV [Advent International]	TA Associates Management LP	Application software	Enterprise resource planning	2,000		Dutch ERP SaaS & software
3/25/2021	ESG Mobility GmbH	Cognizant Technology Solutions Corporation	Application software	Other			Architectural development, testing & integration for electric vehicles
3/23/2021	Uber Techlabs Private Limited [dba Intellibot ]	ServiceNow Inc.	Application software	Professional			Robotic process automation SaaS
3/22/2021	Calypso Technology Inc.	Thoma Bravo LLC	Application software	Vertical applications			Financial management software & SaaS
3/25/2021	*Redwire LLC	Genesis Park Acquisition Corp.	Carrier infrastructure	Satellite infrastructure	675	5.2x	Satellite & component manufacturer

Transaction Overview: March 22<sup>nd</sup> – March 28<sup>th</sup>

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
3/22/2021	Green Motion SA	Eaton Corporation plc	Energy & power	Energy supply			Electric vehicle charging systems
3/23/2021	PatientPing Inc.	Appriss Inc. [Clearlake Capital] [Insight Partners]	Information management	Collaboration			Patient care collaboration SaaS
3/23/2021	Cloud Elements Inc.	UiPath Inc.	Information management	Data management			API integration SaaS
3/23/2021	Reshuffle Inc.	Twitter Inc. [NYSE: TWTR]	Infrastructure management	App lifecycle management			IDE developer tools
3/23/2021	Anubex NV	Astadia Inc.	Infrastructure management	General			Mainframe migration & COBOL integration software
3/23/2021	Cleanshelf Inc.	LeanIX GmbH	Infrastructure management	Systems management			Enterprise systems management SaaS
3/22/2021	Axios Systems Plc	IFS AB [aka Industrial and Financial Systems][EQT]	Infrastructure management	Systems management			IT service management SaaS
3/22/2021	Project OTX Limited	Xpansiv CBL Holding Group Limited	Internet content & commerce	Exchanges			Online ticket exchange & brokerage services
3/22/2021	Tech Data Corporation [Apollo Global Management LLC]	SYNNEX Corporation	IT services & distribution	Distribution	4,541		IT distributor & online retailer
3/22/2021	Support.com	Greenidge Generation Holdings Inc.	IT services & distribution	Technology support	51	1.1x	Technical support services
3/23/2021	Interactive Concepts bvba	Boxlight Corp. [NASDAQ:BOXL]	IT services & distribution	VARs	3	0.5x	Audio-visual VAR & distributor
3/22/2021	Fyber N.V.	Digital Turbine Inc.	Mobility	Applications	523		German mobile app advertising SaaS
3/25/2021	Zerospam Inc.	Hornetsecurity GmbH	Security	Anti-Malware			Email & web security SaaS
3/22/2021	Kindite Ltd. (assets)	RingCentral Inc.	Security	Encryption			Cryptographic encryption software assets

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Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
3/25/2021	Coherent Inc.	II-VI Incorporated	Semiconductors	Components	6,879	5.5x	Laser & optical components
3/22/2021	Abaco Systems Inc. [Veritas Capital]	AMETEK Inc.	Semiconductors	Semiconductor devices	1,350	4.2x	Rugged embedded systems
3/24/2021	Washify Services LLC	DRB Holdings LLC [dba DRB Systems]	Systems	Retail			Car wash POS systems

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in building partnerships  
in seeing it through  
in getting the transaction done properly  
in getting the best deal  
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