

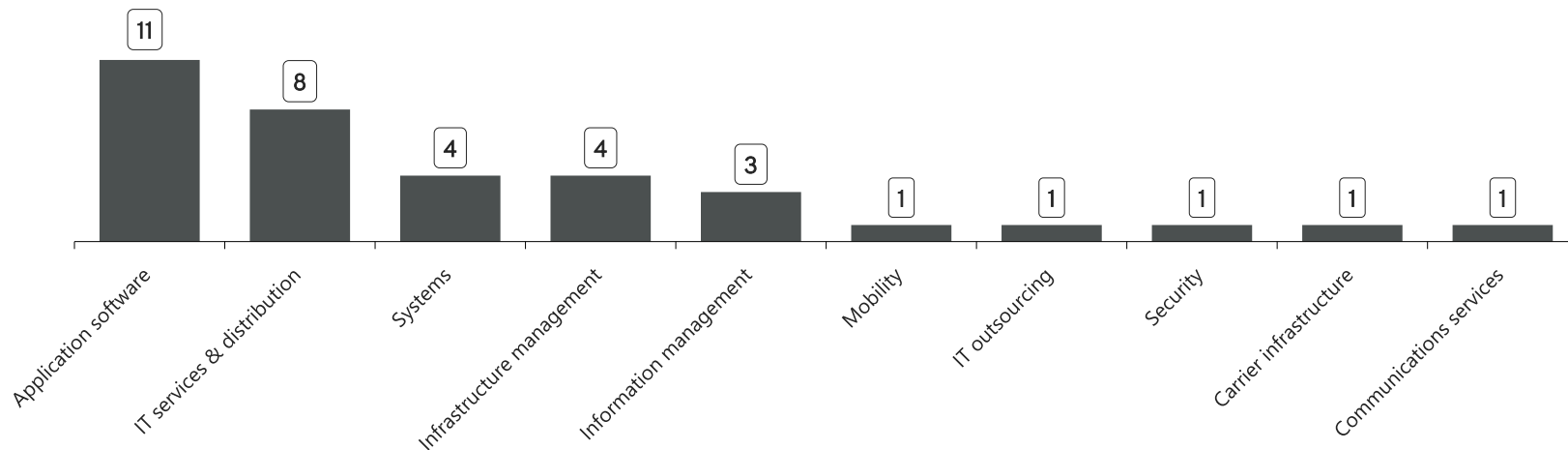


GrowthPoint Technology Partners

Weekly M&A Transactions Report – February 22nd, 2021

Report Summary: February 15th – February 21st

Number of Deals by Major Sector



Notable Deals of the Week

TARGET	ACQUIRER	DETAILS (TEV / TEV/Rev)
		\$100M / NA SCM procurement software
		\$400M / NA Log management software & SaaS
		NA / NA E-commerce automation SaaS

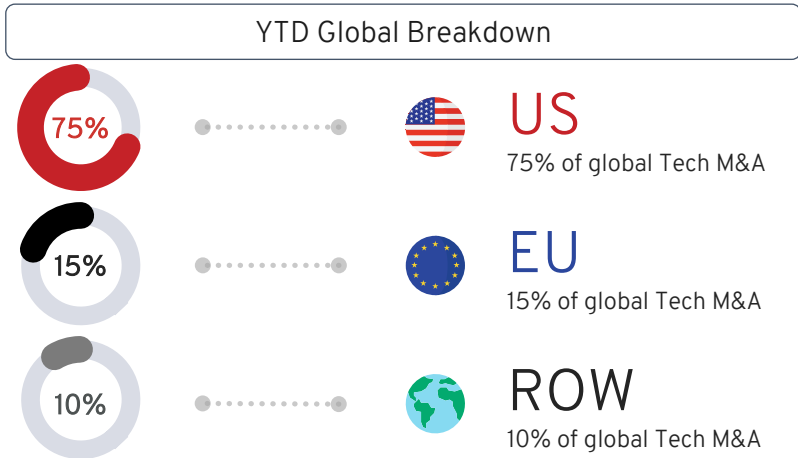
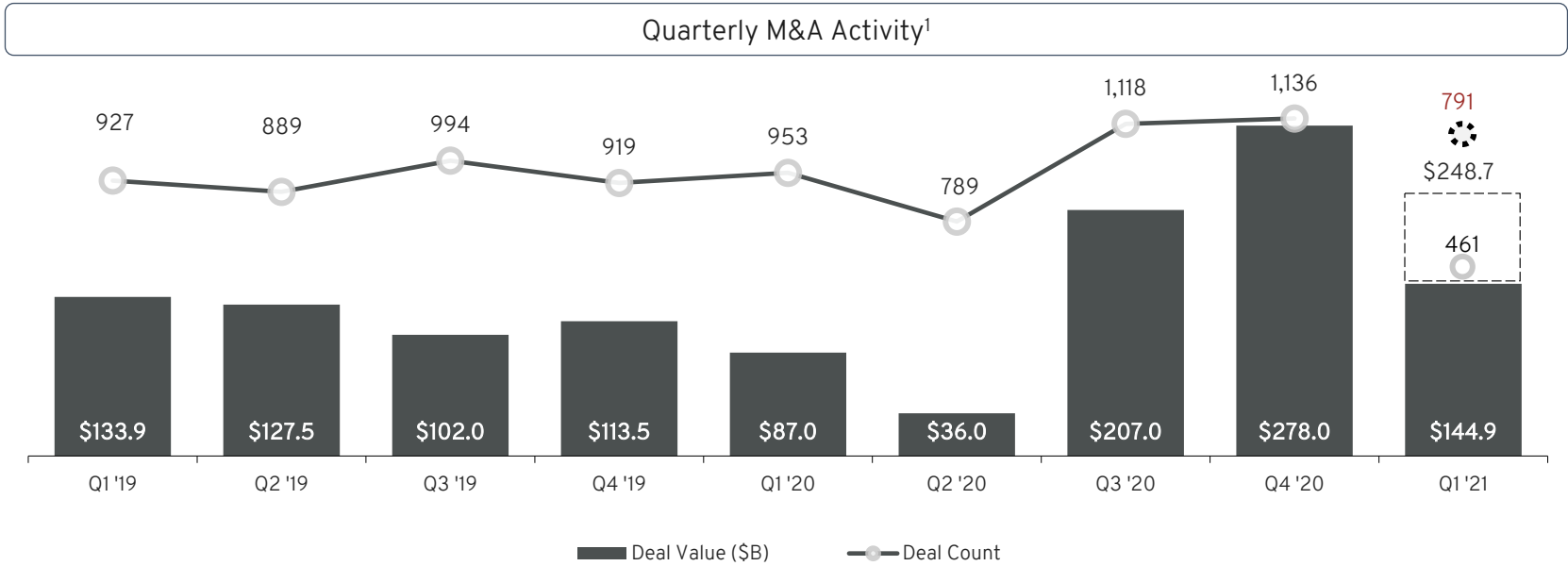
Weekly Transaction Metrics

35 Deals

February 15th – February 21st

	TEV/Rev.	TEV (\$M)
High	50.3x	2,418
75th percentile	43.4x	1,464
Median	36.5x	874
25th percentile	29.6x	226
Low	22.7x	100

Quarterly M&A Activity



YTD Deal Flow Analysis

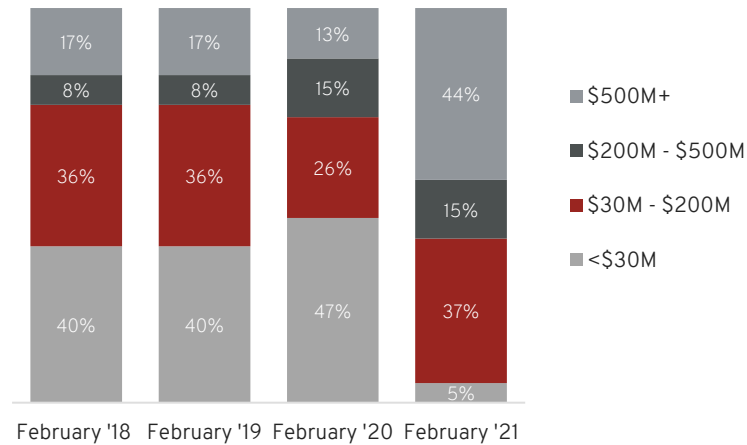
	Deal Value	Deals Closed
2021	\$144.9B	461
2020	\$56.0B	542
2019	\$63.9B	570

--- Deal Count Prediction at annualized rate
 - - - Deal Value Prediction at annualized rate

¹451 Market Research retroactively updated previously undisclosed deals and has adjusted the YTD and quarterly numbers accordingly.

Monthly M&A Activity of Deals With Announced Deal Value

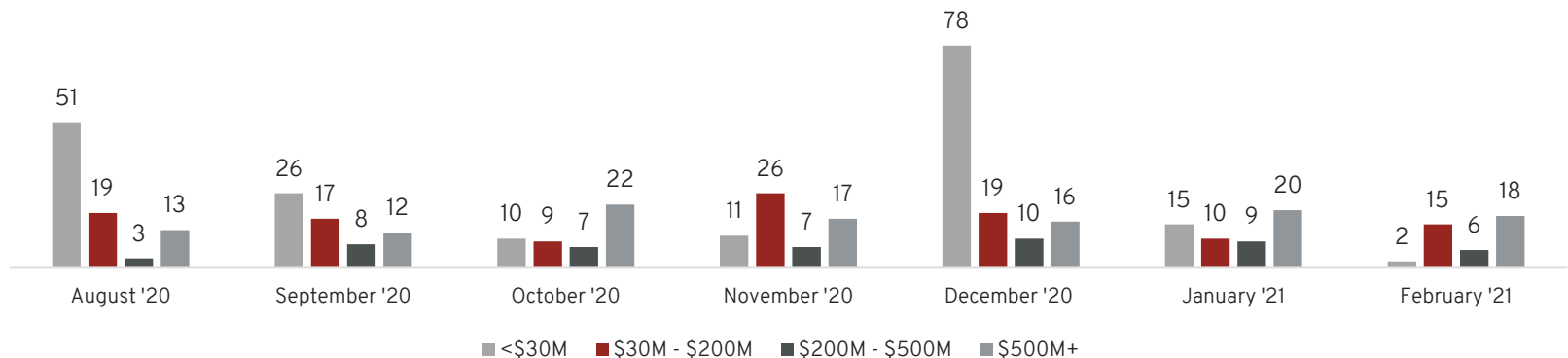
Monthly Deal Count by Announced Size YoY



YTD TEV/Rev

Deal Value	Median TEV/Rev
<\$30M	1.2x
\$30M - \$200M	3.1x
\$200M - \$500M	5.0x
\$500M+	8.4x

Monthly Deal Count by Announced Size



Transaction Overview: February 15th – February 21st

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
2/17/2021	Acumen Recovery Services LLC	Bankruptcy Management Solutions Inc. [dba Stretto]	Application software	Business intelligence			Data analysis & document management SaaS
2/18/2021	Chrysalis Solmotive Ltd.	Autofutura Limited	Application software	Customer relationship management			Auto CRM SaaS & services
2/16/2021	Cross Media LLC [dba Unify]	Propertybase Inc.	Application software	Customer relationship management			Mortgage CRM SaaS
2/19/2021	Dominion Leasing Software LLC	Banyan Software Inc.	Application software	Enterprise resource planning			Accounting software
2/18/2021	Progressive Automotive Systems LLC [TBC Corp.] [dba R.O. Writer]	Perseus Operating Group [Constellation Software]	Application software	Enterprise resource planning			Auto repair shop ERP SaaS
2/18/2021	GetCompliant AB	MAPAL Software S.L. [Providence Strategic Growth]	Application software	Enterprise resource planning			ERP & reporting SaaS
2/17/2021	DEAR Systems Limited	Cin7 Limited	Application software	Enterprise resource planning			ERP SaaS
2/17/2021	Trimble Inc. (Manhattan real estate and workplace solutions business)	MRI Software LLC	Application software	Enterprise resource planning			Real estate ERP SaaS
2/15/2021	SAS Lengow	Marlin Equity Partners LLC	Application software	Online marketing & e-commerce software			E-commerce automation SaaS
2/17/2021	Orderhive Inc.	Cin7 Limited	Application software	SCM			Order, inventory & logistics management SaaS
2/16/2021	Vendorin [Juvo Technologies]	Corcentric LLC	Application software	SCM	100		SCM procurement software
2/17/2021	Inteliquent Inc.	Sinch AB	Carrier infrastructure	PSTN infrastructure	1,140		Communications transport services
2/15/2021	Hargray Communications Group Inc.	Cable One Inc. [dba Cable ONE]	Communications services	General	1,870		Telecommunications & managed services
2/17/2021	Triton Digital Inc. [E. W. Scripps Company]	iHeartMedia Inc. [NASDAQ:IHRT]	Information management	Content management	230		Digital audio measurement & advertising SaaS
2/18/2021	Swiss Academic Software GmbH [dba Citavi]	QSR International Pty Ltd. [Rubicon Technology Partners]	Information management	General			Information management software
2/18/2021	*BlackSky Holdings Inc.	Osprey Technology Acquisition Corp.	Information management	Info retrieval	1,477	50.3x	GIS SaaS & services

Transaction Overview: February 15th – February 21st

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
2/16/2021	Bridgecrew Inc.	Palo Alto Networks Inc.	Infrastructure management	App lifecycle management	156		Cloud infrastructure security SaaS
2/18/2021	Intello Inc.	SailPoint Technologies Holdings Inc. [NASDAQ: SAIL]	Infrastructure management	Systems management			Infrastructure operations management SaaS
2/17/2021	Computer Software Associates Inc. [Quantify IP]	Anaqua Inc.	Infrastructure management	Systems management			IT asset management SaaS
2/15/2021	incubed IT GmbH	Verizon Communications Inc.	Infrastructure management	Systems management			Industrial autonomous navigation SaaS
2/18/2021	QA InfoTech Pvt Ltd	Qualitest	IT outsourcing	Software development			Outsourced software testing
2/17/2021	Fluid Flow Products Inc. [dba Flow Control Group]	Kohlberg Kravis Roberts & Co. L.P.	IT services & distribution	Distribution			Industrial automation systems distributor
2/18/2021	Virtual Construction & Technology BIM One Inc. [dba BIM One]	Newforma Inc. [Battery Ventures]	IT services & distribution	General			AEC services & software
2/18/2021	ARMS Reliability Pty Limited	Baker Hughes Inc.	IT services & distribution	General			Asset management services & SaaS
2/17/2021	Bridges Inc.	Applied Insight LLC	IT services & distribution	Security integration			Security integration services
2/16/2021	Infinity Works Ltd.	Accenture PLC	IT services & distribution	Systems integration			Systems & network integration
2/15/2021	Edenhouse Solutions Limited [ECI Partners LLP]	Accenture PLC	IT services & distribution	Systems integration			UK SAP integration services
2/19/2021	RentPath Inc. [TPG Capital/Providence Equity]	Redfin Corporation	IT services & distribution	Web and email marketing & measurement	608		Rental digital marketing services
2/16/2021	Octopus Communications Consultancy Ltd.	Publicis Groupe S.A.	IT services & distribution	Web and email marketing & measurement			B2B digital marketing services
2/19/2021	mGage LLC [GSO Capital Partners LP] [Blackstone Group]	Kaleyra Inc. [NYSE:KLR]	Mobility	Applications	215		Mobile marketing & messaging SaaS
2/18/2021	Humio Ltd.	CrowdStrike Holdings Inc. [NASDAQ:CRWD]	Security	Security management	400		Log management software & SaaS
2/18/2021	RP Support Ltd.	Stratasys Ltd.	Systems	Digital document & imaging hardware			3D printers

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2/18/2021	*Quantum-Si Inc.	HighCape Capital Acquisition Corp.	Systems	Sensors	1,460		Chip-based analytics systems
2/17/2021	*AEye Inc.	CF Finance Acquisition Corp. III	Systems	Sensors	2,418		LiDAR hardware & software
2/16/2021	*Owlet Baby Care Inc. [aka OwletCare]	Sandbridge Acquisition Corp.	Systems	Sensors	1,389	22.7x	Baby monitors & cameras

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in bringing our experience to bear
in building partnerships
in seeing it through
in getting the transaction done properly
in getting the best deal
Quite simply, we're invested in you

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