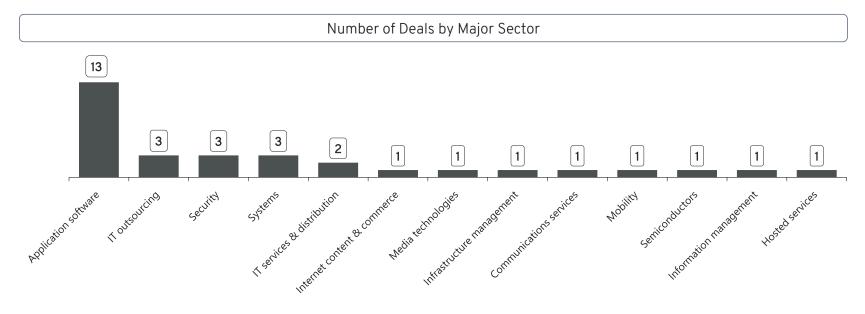


GrowthPoint Technology Partners

Weekly M&A Transactions Report – February 15th, 2021

Report Summary: February 8th - February 14th



Notable Deals of the Week

TARGET

ACQUIRER

DETAILS (TEV / TEV/Rev)





\$85M / NA

Payment processing SaaS & mobile application





\$5,900M / 4.1x

Wireless and power semiconductor designer





\$35M / NA

Physical security integration services

Weekly Transaction Metrics

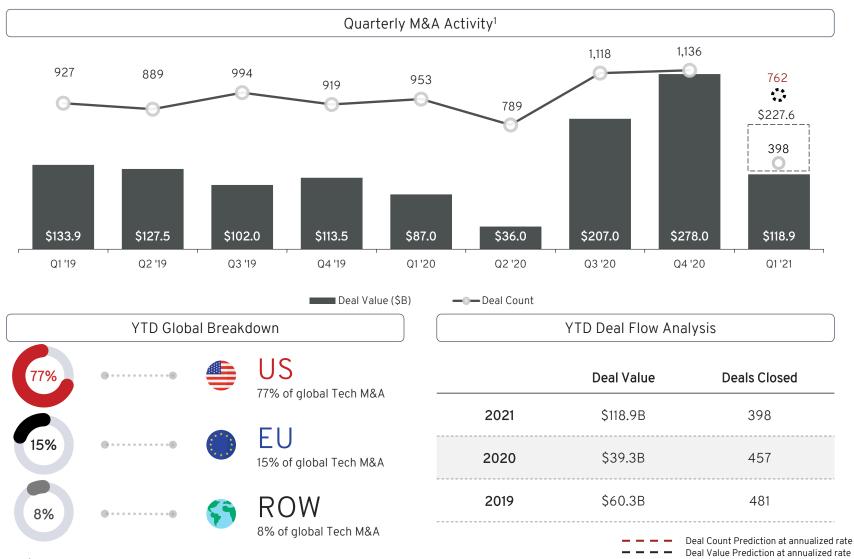
32 Deals

February 8th - February 14th

	TEV/Rev.	TEV (\$M)
High	4.4x	5,900
75th percentile	4.1x	1,832
Median	4.0x	126
25th percentile	3.4x	72
Low	2.2x	3

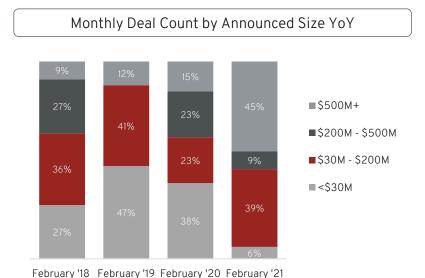


Quarterly M&A Activity



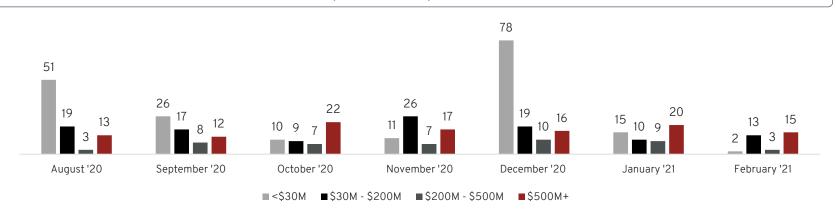


Monthly M&A Activity of Deals With Announced Deal Value



Deal Value	Median TEV/Rev			
<\$30M	1.2x			
\$30M - \$200M	3.1x			
\$200M - \$500M	5.0x			
\$500M+	7.0x			

Monthly Deal Count by Announced Size





Transaction Overview: February 8th – February 15th

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
2/10/2021	Cortera Inc.	Moody's Corporation	Application software	Business intelligence			Credit data & B2B analytics SaaS
2/8/2021	Parsely Inc. [dba Parse.ly]	Automattic Inc. (WordPress)	Application software	Business intelligence			Content analytics SaaS
2/8/2021	DataFleets Ltd.	LiveRamp Holdings Inc. [NYSE:RAMP]	Application software	Business intelligence	68		Data analytics & visualization SaaS
2/8/2021	ShookIOT Inc.	Uptake Technologies Inc.	Application software	Business intelligence			Industrial IoT SaaS
2/9/2021	Bruber Financial Services Inc. [dba ClientPay]	AffiniPay LLC	Application software	Online marketing & e-commer software	ce		Online payment processing SaaS
2/8/2021	Flexiti Financial Inc.	CURO Group Holdings Corp.	Application software	Online marketing & e- commerce software	85		Payment processing SaaS & mobile application
2/11/2021	Targetprocess	Apptio Inc. [Vista Equity Partners Management LLC]	Application software	Project management			Agile project management SaaS
2/9/2021	DrayMaster Enterprise [dba DrayMaster]	Envase Inc.	Application software	SCM			SCM software
2/10/2021	NIC Inc.	Tyler Technologies Inc.	Application software	Vertical applications	2,276	4.4x	Government management SaaS & payment processing services
2/10/2021	ShowingTime Inc.	Zillow Group Inc. [NASDAQ: Z]	Application software	Vertical applications	500		Real estate property listing SaaS
2/8/2021	SoftChalk LLC	AssetWorks LLC	Application software	Vertical applications			E-learning content authoring SaaS
2/8/2021	Terafina Inc.	NCR Corporation [fka AT&T Global Information Solutions]	Application software	Vertical applications			Digital account opening & onboarding SaaS
2/8/2021	Horses Mouth Limited [dba SportCaller]	Bally's Corporation	Application software	Vertical applications	36		Sports betting SaaS
2/10/2021	WhiteSky Communications LLC	RealPage Inc.	Communications services	General			Telecommunications services
2/8/2021	BCM Altus Inc.	Momentum Telecom Inc.	Hosted services	Managed messaging & collabo services	ration		Hosted unified communication services
2/8/2021	Datalogue Inc.	NIKE Inc.	Information management	Data management			Data integration SaaS

Transaction Overview: February 8th – February 15th

Announced	Target	Acquirer	Target Primary Sector	Target Secondary Sector	TEV (\$M)	TEV/Rev	Target Summary
2/10/2021	Paw Cloud	R Software Inc. [dba RapidAPI]	Infrastructure managemen	t App lifecycle management			API design software
2/11/2021	Working Not Working Inc.	Fiverr International Ltd.	Internet content & commerce	Services			Online job & candidate connection services
2/11/2021	Adaptive Analytics LLC	Transaction Services Group [aka TSG] [Advent International]	IT outsourcing	Business process outsourcing			Outsourced data analytics services & SaaS
2/8/2021	Tellence Technologies SRL	Orion Systems Integrators LLC	IT outsourcing	General			Software development & engineering services
2/10/2021	DTI Digital	WPP plc	IT outsourcing	Software development			Software development services
2/9/2021	Momentum Solutionz LLC (assets)	BGSF Inc.	IT services & distribution	General	3.7		IT & managed services
2/8/2021	Magal Security Systems Ltd (integration solutions division)	Aeronautics Ltd.	IT services & distribution	Security integration	35		Physical security integration services
2/11/2021	Synacor Inc.	Centre Lane Partners LLC	Media technologies	Content delivery	92		Content delivery SaaS
2/8/2021	Glu Mobile Inc. [fka Sorrent]	Electronic Arts Inc.	Mobility	Mobile content	2,400	3.8x	Mobile videogame developer
2/10/2021	Alsid SAS	Tenable Holdings Inc.	Security	Anti-Malware	98		Active directory threat protection SaaS & software
2/9/2021	Appgate	Newtown Lane Marketing Inc.	Security	Identity & access management	157.5		Access control systems
2/9/2021	Scalyr Inc.	SentinelOne Inc.	Security	Security management	155		Log management & analytics SaaS
2/8/2021	Dialog Semiconductor PLC	Renesas Electronics Corporation	Semiconductors	Semiconductor & component manufacturing	5,900	4.1x	Wireless & power semiconductor designer
2/8/2021	Cubic Corp.	Evergreen Coast Capital Corporation / Veritas Capital Fund Management	Systems	Controls	2,800	2.2x	Military defense & transportation systems
2/9/2021	International Business Machines Corp. (250 patent assets)	Maplebear Inc. [dba Instacart]	Systems	General			IT systems patent assets
2/8/2021	Technology Solutions (UK) Ltd	HID Global Corporation	Systems	RFID			RFID & access control readers

Disclaimer

The views and opinions expressed are those of the authors and do not necessarily reflect the official policy or position of GrowthPoint Technology Partners and are for informational purposes only. Any content produced by our authors are of their opinion and are not intended to malign any religion, ethnic group, club, organization, company or individual. All data presented has been sourced from third party services, GrowthPoint is not responsible for any errors or omissions. All information presented is provided "as is" with no guarantee of completeness, accuracy, or timeliness. Unless GrowthPoint Technology Partners provides written consent, no part of this report should be reproduced or distributed. We do not accept any liability if this report is used for an alternative purpose from which it is intended, nor to any third party in respect of this report.



We're invested in creating value

in bringing our experience to bear

in building partnerships

in seeing it through

in getting the transaction done properly

in getting the best deal

Quite simply, we're invested in you

Address

2740 Sand Hill Road, Suite 100 Menlo Park, California

Telephone

Office: +1 (650) 322-2500

